

ZEALANDIA™

TE MĀRA A TĀNE

ANNUAL REPORT
2017/18

Introduction:

Welcome to the Karori Sanctuary Trust's Annual Report for the financial year ending 30 June 2018. This report meets our reporting requirements for Wellington City Council and uses an integrated reporting format.

Our 20-year strategy, **Living with Nature - Tiaki Taiao, Tiaki Tangata**, describes four strategic themes that guide and inform all we do. We are:

- A place that treasures
- A place that engages
- A place for learning
- A place that empowers

In this report we recognise that everything we do has multiple benefits across a range of areas. In this light, we have chosen to tell the ZEALANDIA story as related to our strategic themes through the lens of the Integrated Reporting (<IR>) Framework. We review the contribution and impact we are making through four key <IR> areas, termed capitals: social, environmental, human and financial.

As set out in the <IR> Framework, an integrated report is a concise communication about how an organisation's strategy, governance, performance and prospects, in the context of its external environment, lead to the creation of value in the short, medium and long term. The Framework enables an organisation to best tell its value creation story.

This annual report was project managed by Matthew Valentine, Manager Corporate Services; content was provided by the ZEALANDIA team; and layout design by volunteer, Caroline Cameron, and design foundations by Capiche Design.

Cover photo:

Flox painting her 'Ode to ZEALANDIA' mural in the Wellington CBD. Photo credit: ZEALANDIA.

Inside cover photo:

Hihi. Photo credit: Pete Monk.



**LIVING
WITH
NATURE**

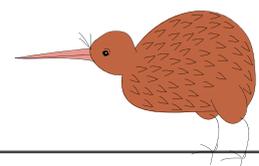
TIAKI TAIAO, TIAKI TANGATA

ZEALANDIA
TE MŪHĀA A TIANGA

OUR STRATEGY
FOR 2016-2035

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Our Place in Transformation

HE WĀHI AHUREI



Translocation of green mistletoe (*Ileostylus micranthus*) to ZEALANDIA.
Photo credit: ZEALANDIA.



Estella Ward helps Paul Jansen of DOC band kākā in Polhill.
Photo credit: Paul Stanley Ward.

Tēnā koutou.

Welcome to our 2017/18 Annual Report.

There is a word we have been using with ever greater frequency this year – **transformation** – a profound change. We are proud to report on positive transformation in three key areas:

- Our organisation
- Our sanctuary – Te Māra a Tāne, and its biodiversity
- Our city

This year our Annual Report takes an Integrated Reporting (<IR>) approach to describe the role we are playing in transformation. We focus on the progress and impact we have achieved across four <IR> capitals - social, environmental, human and financial, towards making a difference for Wellington and beyond.

Living with Nature - Tiaki Taiao, Tiaki Tangata is our 20-year strategy. It defines our vision to 2035, our key strategic themes by which we will attain that vision, and our mission:

ZEALANDIA will be a place that transforms biodiversity, people and knowledge, and through this transforms our capacity for living with nature.

This year we have been putting that strategy into action.

The four themes:

- a place that treasures;
- a place that engages;
- a place for learning; and
- a place that empowers;

have all been at the forefront of our thinking. We have planned and delivered a programme of work designed to treasure everything that defines us – our people, our place, our natural world; to engage with others widely, freely, and generously in partnership, and to create new knowledge and learners through our work in research, education and citizen science. Through all of this our work empowers others to take action themselves and grows people's ability to live well with nature.

As an organisation, ZEALANDIA is in good heart and is demonstrating that we are a fully sustainable, and unique social enterprise which is adding significant value to our communities in multiple ways. For our third successive year we have achieved a positive financial bottom-line, significant growth in visitor numbers, an expanding community of volunteers across diverse areas of engagement, strong membership, and national and international recognition for the work we do in conservation, restoration, education, research and community engagement.

A key measure of organisational sustainability is resilience. ZEALANDIA has grown and transformed as an organisation, achieving a prudent and desirable level of working capital that allows us to invest in our future. This year we repayed our loan from the Wellington Community Trust. This loan enabled the ZEALANDIA fence to be built, and we are grateful to the Trust for their support. Overall, we self-generated more than 83% of the funds required to run ZEALANDIA in 2017/18.

Our first generation of work transformed ZEALANDIA's



The DOC Conservation Dog Gecko visits ZEALANDIA.
Photo credit: ZEALANDIA.

sanctuary valley, Te Māra a Tāne, and we have enjoyed another year of conservation successes. Our biodiversity is flourishing and a walk in the sanctuary at any time now offers an abundance of life to observe and be inspired by. We have been privileged throughout the year to host a number of senior international visitors, leaders and opinion shapers from around the world. Seeing our own place through the eyes of our visitors we are able to recognise just how unique and precious the transformation of our natural heritage in ZEALANDIA has been.

This year, transformation has been enriched by our active partnerships with iwi and with researchers. Planning for the translocation of kākahi illustrated how we can grow our knowledge of restoration from the principles of mātauranga Māori.

The third transformation we have been observing over the last year has been societal. As the impact of ZEALANDIA has spread far beyond the sanctuary fence, our communities recognise how much we have to gain as a city and region from increasing biodiversity and the enrichment of our city as a great place to live. The predator-free movement has expanded across the whole city and the combination of work from a wide range of organisations and community groups is transforming Wellington.

Our role through projects such as Sanctuary to Sea, running the schools programme for Predator Free Miramar, assisting Predator Free Karori, and leading the emerging research programme for Predator Free Wellington are all indicators of the importance and potential of partnerships and what can be achieved through them.

What is more, we are with other partner organisations directly demonstrating that Wellington is enriched as a visitor destination by our investments in nature. More than 18,000 of our 132,000 visitors in 2017/18 took part in a guided nature experience, by day or night, at ZEALANDIA. We remain a fast growing destination for international visitor interest, bringing strength to Wellington's visitor economy.

As always, our people remain of central importance to

all we do, whether they are staff, volunteers, interns, researchers, Board members or Guardians. This year we welcomed Stasi Turnbull to the role of Senior Manager, Learning and Engagement, and thanked Steve Thompson for his six years as a trustee, giving valued advice and guidance on marketing and commercial development.

Our thanks go to all who have helped us achieve another successful year. Our partnership with Wellington City Council continues to be pivotal and we are delighted that ZEALANDIA's success is having such direct and demonstrable benefits to our city and region, and vice versa. We are grateful for the City's continuing support for our operations and development.

We also thank Roy Sharp for his thoughtful leadership of the Guardians.

“The ripple effect of ZEALANDIA's work is seen across Wellington. ZEALANDIA is leading some of the world's most advanced conservation and restoration work with native species in an urban environment. There is enormous public commitment that's been achieved by engaging and empowering communities through projects like Predator Free Wellington and Sanctuary to Sea. ZEALANDIA is also delivering with its bottom line and has reached a point of true financial sustainability.”

Justin Lester, Mayor of Wellington

We gratefully thank all those playing their part in transforming how we live with nature. Thank you, your support is immensely important to us. We look forward to seeing you at ZEALANDIA in 2018/19.

Ngā mihi nui



Paul Atkins
Chief Executive

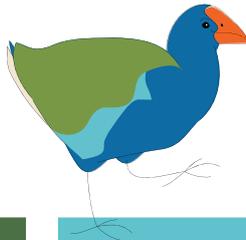


Denise Church
Chair

Some highlights of the year

Social Capital

Environmental Capital



Aerial view of the valley. Photo credit: Rob Suisted.

His Excellency Frank-Walter Steinmeier, the President of Germany visited with his wife in November. Photo credit: Tessa Sinclair.

Our new ambassador takahē Orbell ventures out of his introductory enclosure. Photo credit: Lynn Freeman.

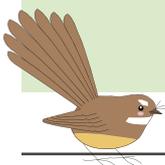
Green mistletoe (*Ileostylus micranthus*). Photo credit: ZEALANDIA.

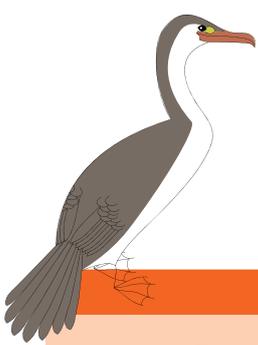
Our whole-of-catchment urban restoration project, Sanctuary to Sea - Kia Mauriora te Kaiwharawhara, is bringing together community groups, schools, and companies in a shared vision for the restoration of the entire Kaiwharawhara catchment. This water catchment is of regional significance and the restoration model we are developing could offer an important approach for other catchments around the country in future years.

We have welcomed ever greater numbers of international visitors year-by-year. This year, close to 53,000 international visitors experienced ZEALANDIA and learned about the importance of the natural world and how, here in Wellington, we are modelling ways of integrating the natural world into places where people live. We work closely with various arms of government including the Visits and Ceremonial Office to provide a unique and memorable experience for the many guests of government who now request a visit to ZEALANDIA to be included in their itinerary.

This year the Department of Conservation's Takahē Recovery Programme worked with us to coordinate the translocation of a pair of takahē from Mana Island. Nio and Orbell were welcomed to ZEALANDIA by mana whenua Taranaki Whānui, and farewelled from Mana Island by the Friends of Mana Island and Ngāti Toa. Takahē are a key species that people can see at ZEALANDIA. These birds are still within breeding age, so we are hopeful for a successful nesting attempt in 2018/19. This will even further enhance the contribution of ZEALANDIA to the conservation of this precious taonga.

Green mistletoe (*Ileostylus micranthus*) was translocated into Te Māra a Tāne this year after a host tree in the Hutt valley died and was threatening the existence of a specimen of this semi-parasitic plant attached to it. This is an example of a project involving a range of partner organisations including Ngā Manu, the Botanical Society, Greater Wellington Regional Council, Forest & Bird, and Otari-Wilton's Bush.





Human Capital



Open Weekend held in May. Photo credit: Pete Monk.

Open Weekend 2018, held in May, was the biggest yet, with over 6,000 people visiting ZEALANDIA over the two days. The planning and coordination by a large team of staff and volunteers was a great example of the ZEALANDIA whānau working together to deliver a successful event that saw large numbers of first-time visitors to the sanctuary having a wonderful experience.

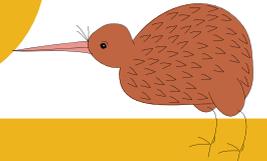
We are grateful for our partnership with Wellington Zoo in this popular Open Weekend event each year.



ZEALANDIA staff volunteering in the valley. Photo credit: ZEALANDIA.

This year we launched a new volunteering initiative for all ZEALANDIA staff, giving any staff member the opportunity to develop their skills in, and understanding of, conservation and restoration approaches, and specifically of the species in Te Māra a Tāne. Staff wishing to participate spend a day in the sanctuary working under expert guidance on a restoration project. This year the focus was on the restoration of our upper dam wetland and proved to be very popular with all involved.

Financial Capital



Minister Megan Woods, Paul Atkins, and Andrew Caseley. Photo credit: ECCA.

Through an important partnership with Meridian Energy, and a grant from EECA's Low Emission Vehicles Contestable Fund, we have purchased two new fully electric minibuses to replace the ageing diesel minibus. These will operate 364 days a year as a free shuttle service between ZEALANDIA and the city centre, providing an outstanding example of the use of EV technology for passenger minibus applications – a first in New Zealand.



Lower lake. Photo credit: ZEALANDIA.

The professional and prudent management of budgets has resulted in ZEALANDIA delivering a third consecutive year-end net operating surplus (before extraordinary items), and building a healthy balance of working capital. This represents an increase of 49% over the previous year-end balance.

This is of considerable significance in demonstrating the sustainability of our organisation, and enabling ZEALANDIA to reinvest our own capital in key areas of priority.

Awards and Celebrations



Danielle Shanahan accepting the Restoring Nature Award. Photo credit: Sustainable Business Network.



We have increased our outreach activities and partnerships over the last year, resulting in greater recognition of the impact we are having both locally and nationally. We have been honoured to receive a number of awards during the year in recognition of this work.

- We won the national award for the Restoring Nature category at the Sustainable Business Network Awards ceremony attended by the Prime Minister, Jacinda Ardern. The award recognised how our innovative business practices are contributing to New Zealand being a model sustainable nation.
- Our significant contribution to the community has been recognised with a semi-finalist position in the 2018 New Zealander of the Year Awards. The award recognised our strong sense of community spirit and that we play a vital role in enhancing the social, economic, and environmental prosperity of the Wellington region.
- ZEALANDIA received an award from Volunteer Wellington to recognise our hosting of volunteer groups and our ongoing commitment to how we look after people and positively engage the business community through conservation.
- We were awarded the 'highly commended' status at the Love Cycling Awards. The award celebrates ZEALANDIA's commitment to encouraging more people to get on their bikes and visit the sanctuary.
- Our 2016/17 Annual Report was recognised, receiving a Silver Award at the 2018 Australasian Reporting Awards.



Future Action



ZEALANDIA Lower Lake. Photo credit: ZEALANDIA.

Our annual report provides us with an opportunity not only to report on the past, but also to highlight ways in which we are making an even stronger contribution across four capitals for the future, and encouraging others to join us in doing that. Our goal is to inspire individuals, communities and other groups to help restore our natural environment in New Zealand and beyond.

In early 2018/19 we will complete the relocation process of the Brierley Pavilion and move staff into their new workspaces. This will substantially alleviate the immediate issue faced with overcrowding of workspaces. The revised Conservation and Restoration Strategy will also be completed next year providing clear pathways for our future work in these important areas.

In coming years we will create a new purpose-built facility for the Centre for People and Nature that meets the needs of our people working in conservation, education, research, volunteering, and all aspects of community

engagement. The Council has now confirmed funding support for the first stage of the plan, committing funds towards approximately 33% of the cost of the new building, enabling us to progress with the planning process and community engagement during 2018/19.

We aim to continue to strengthen our partnerships and hope that all who read this report will identify ways to collaborate and contribute to helping ZEALANDIA achieve its objectives and transform how we live with nature in our cities and towns – to reshape the places in which we live.

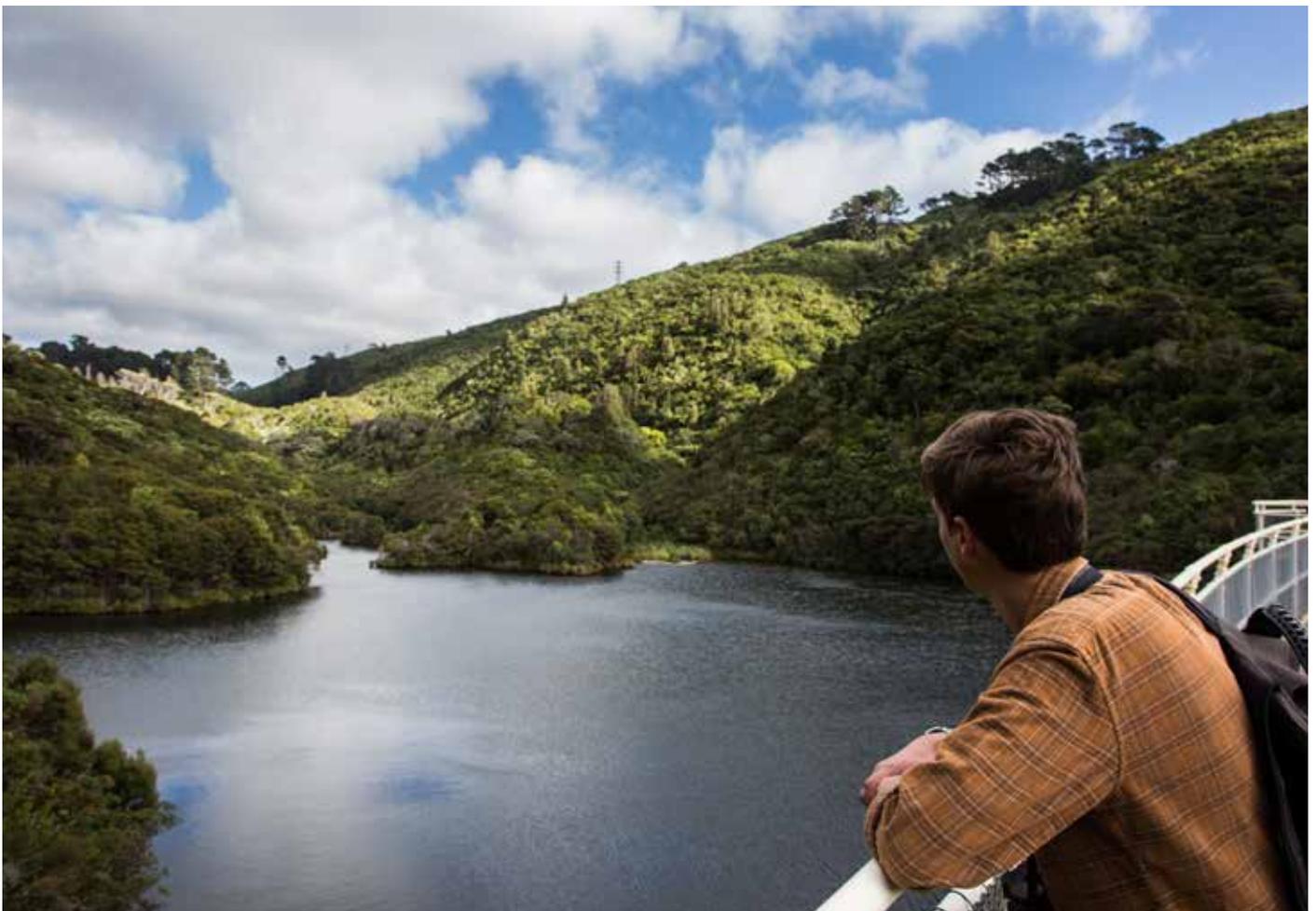
Social Capital

Social capital is the value that is delivered from social networks, or groups of people, which allow individuals to achieve things they couldn't on their own.

We deliver social capital value for the common good in Wellington and beyond, especially by building community connection and capability.

Our work in this area is underpinned by our organisational values of:

- **Manaakitanga:** We welcome all, share our love of nature with enthusiasm and generosity, and value our supporters
- **Hāporitanga:** We call on and value active input from all parts of the community
- **Mātauranga:** We wisely develop and use our understanding of people and our natural world
- **Kotahitanga:** We work in a collaborative movement of communities and organisations, sharing our experiences, and valuing others insights.



Visitor at the Upper Lake. Photo credit: Chris Helliwell.

EMBRACING MĀTAURANGA MĀORI



Whānau day at Otari-Wilton's Bush. Photo credit: ZEALANDIA.

Our 20-year strategy as well as annual business plans, clearly articulate the importance to ZEALANDIA of embracing mātauranga Māori. This year we have been working closely with mana whenua, Taranaki Whānui ki Te Upoko o Te Ika, as a key strategic partner. This is in addition to the partnerships with the many iwi who maintain kaitiakitanga for the species that have now found a home in the sanctuary.

A significant aspect of partnership activity has been through the Sanctuary to Sea - Kia Mauriora te Kaiwharawhara project, aimed at reconnecting mana whenua with the Kaiwharawhara catchment, and a joint exploration of why the catchment is so significant to all involved.

One of the highlights of the year was a whānau day on 18 February 2018. During the day over forty Taranaki Whānui representatives undertook a bus tour of the Kaiwharawhara catchment to share kōrero and visit special sites along the way, including Otari-Wilton's Bush. The tour finished with a walk through the sanctuary, with many people seeing kākā, tīeke, hihi and tuatara for the first time – Tau Ke! We are proud to be working with such important partners as we continue to integrate mātauranga Māori into our restoration, conservation and 'beyond the fence' work.

This year we also appointed our first Kaitiaki Ranger, Aaria Dobson-Waitere. Aaria joined our Conservation team and is helping us to find ways of integrating mātauranga Māori into our day-to-day work. As part of her role this year Aaria attended the third National Hui Taiao Māori / Māori Conservation meeting in Ahipara in early March. This was a good opportunity to develop new relationships and strengthen existing ones. A key outcome of this conference was the establishment of a national body dedicated to uplifting kaitiakitanga for the whenua.

The development of the sanctuary's new botanical trail signage is the first time that mātauranga Māori has been actively incorporated into an interpretation project at ZEALANDIA. This project will serve as the pilot for future projects of this type. We are also increasing our levels of bilingual and multilingual signage at ZEALANDIA, and new multilingual biosecurity signage was installed in May.

WORKING TOGETHER

SANCTUARY TO SEA KIA MAURIORA TE KAIWHARAWHARA



“With the jewel in the crown being at the headwaters it is vital to support and sustain a corridor to the coast for flora and fauna. This requires consideration of not only the instream conditions but also the urban impacts on the Kaiwharawhara Stream through the many currently uncontrolled stormwater discharges.”

Stu Farrant, Morphem Environmental scientist

“ZEALANDIA is a natural partner and we are looking forward to pioneering an amazing project and opportunity that engenders a relationship of co-existence with our environment in a way that sees us collectively owning the obligations and responsibilities to our ngahere, awa and all those that dwell within it.”

Kara Dentice, Taranaki Whānui/Wellington Water

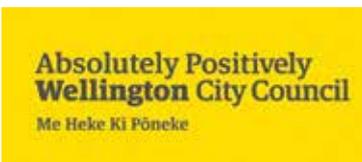
Our whole-of-catchment urban restoration project, Sanctuary to Sea - Kia Mauriora te Kaiwharawhara, is going from strength to strength, demonstrating that we can achieve very much more when we work together. This project involves the collaborative efforts of Wellington City Council, the Department of Conservation, Taranaki Whānui, Manaaki Whenua Landcare Research, Greater Wellington Regional Council (GWRC), Wellington Water, Morphem Environmental, and many other community partners. A 20-year strategy for the project is currently being finalised by a working group of the partners.

The Sanctuary to Sea project has focused significant efforts from a range of partners on to this important catchment. For example, Morphem Environmental scientist, Stu Farrant, is mapping the stormwater challenges, identifying where we might focus our efforts for greatest improvement in water quality in the future.

GWRC is coordinating a citizen science project to monitor water quality and engage the local community in the Kaiwharawhara catchment. In collaboration with NIWA and Landcare Trust, they have chosen this catchment to test the newly upgraded Stream Health Monitoring and Assessment kit.

Taranaki Whānui are restrengthening their relationship with this area through whanau days and leadership in the decision-making process.

Through this collaborative effort we aim to achieve clean water, restored vegetation and beautiful habitat for fish, birds, bugs and reptiles. By doing so, we are creating a special place for Wellingtonians to reconnect with their natural heritage.



OUR VOLUNTEERS AND MEMBERS

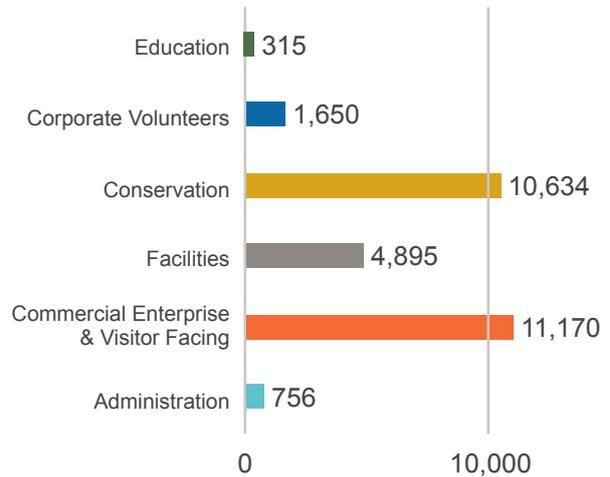
Our Volunteers

Volunteers are the lifeblood of our organisation, providing support and adding value to every aspect of what we do. Our volunteers monitor fences and nests, feed birds and pull out weeds, guide visitors and share our stories with the world. They also provide invaluable behind the scenes support in project delivery and administration. Through the act of volunteering, we help form strong communities, people learn transferable skills, build friendships and relationships, increase their engagement in conservation, and help strengthen Wellington’s commitment to a nature-rich future.

ZEALANDIA’s annual Volunteer Appreciation evening is an important opportunity for us to recognise, acknowledge and celebrate what is now a 584 strong volunteer community. The 2017 event took place in August with over 120 attendees, and incorporated our annual awards ceremony, where we acknowledge the achievements of many during the year.

Bronwen Shepherd received the prestigious Faye Schaefer Award, which is awarded to a volunteer who exhibits the qualities and characteristics that Faye (a long-standing conservation volunteer) so embodied: kindness, generosity, modesty, dedication, friendliness and

Number of Volunteer Hours in 2017/18



Koru Award winner Liza Kallarackel.
Photo credit: Judi Lapsley Miller.

“I wanted to get back into the workforce but needed to build my confidence. I then got the wonderful opportunity to work as a volunteer at ZEALANDIA. ZEALANDIA provided not only a place to refresh my skills but provided me with colleagues who trained and mentored me so I could get new skills. I also got tips on interviews from them. This gave me confidence and experience and was able to find my first paid position. I am extremely grateful for the opportunity they gave me at ZEALANDIA and also for the wonderful colleagues who supported me during my time there. I would recommend this volunteer position to anyone in a similar position to mine.”

Liza Kallarackel

Our Members



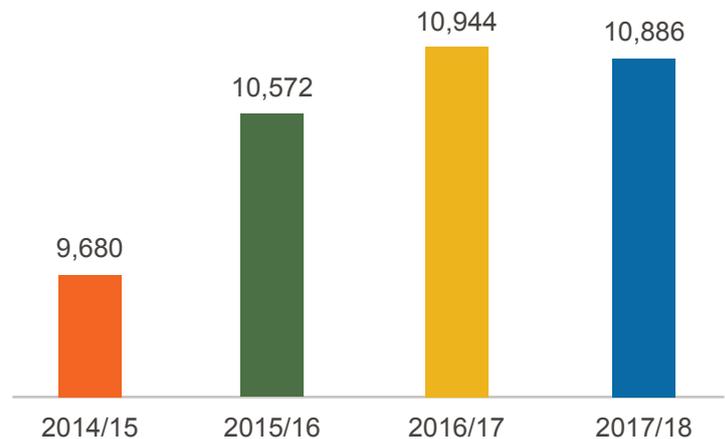
Members exploring the tracks. Photo credit: Brendon Doran.

As part of a strong community, committed to transforming biodiversity in Wellington, our members are a central and significant part of ZEALANDIA. They are engaged in every element of the organisation: visiting, volunteering, supporting our holiday programmes, and contributing generously to fundraising efforts.

We have seen considerable growth in our membership numbers since 2014/15 and as at June 2018, our membership stood at 10,886. This shows a very small drop compared to last year due to a change in our recording methodology in 2017/18.

One of the key benefits for members is being able to visit ZEALANDIA as many times as they wish during the year, and bring friends and family as guests for half price. This year our members visited 22,923 times and brought 6,393 guests to ZEALANDIA. Over the next twelve months we will be launching a programme to attract and retain new members.

ZEALANDIA's members



OUR SUPPORT PARTNERS, SPONSORS AND DONORS

Our continuing close partnership with Wellington City Council (WCC) remains central to our ongoing growth and sustainability. ZEALANDIA has again cemented its position as a high performing contributor to the liveability of our city and wider Wellington region, working effectively with partner organisations to drive Wellington’s position as a unique natural capital. This year, WCC’s grant represented 17% of our overall revenue, a key contribution to funding our operating costs.

The Wellington Regional Economic Development Agency (WREDA) remains a key strategic partner. A joint workshop between the senior leadership teams of ZEALANDIA and WREDA was convened to discuss and identify opportunities to work more closely together under our shared vision of making Wellington a great place to live, work and visit.

This year we agreed significant new partnerships with Meridian Energy and EECA, and with their generous funding we will now be operating two new electric passenger minibuses in Wellington from mid-2018 - a New Zealand first for this application of the technology. Along with our partners, we continue to take our leadership role in sustainability seriously, looking to demonstrate good practice wherever possible.



Minister Megan Woods, Paul Atkins and Andrew Caseley (EECA Chief Executive) plug in after the EECA Low Emission Vehicles Contestable Fund announcement at ZEALANDIA. Photo credit: EECA.



Takahē in sanctuary wetlands. Photo credit: ZEALANDIA.

In April, we were delighted to confirm very generous financial support from the Holdsworth Charitable Trust. The three-year partnership with the Trust will provide critical support towards the restoration of our wetlands, and the creation of a healthy, functioning wetland ecosystem. In support of this, we have now expanded our education role to connect with all age groups to communicate the desperate plight of wetlands in New Zealand and to show how individuals can be empowered to make a difference for these important ecosystems.

Our supporters

Donations, grants and appeals continue to be very important to ZEALANDIA. We could not have built the fence or taken on many of our conservation projects without the generosity of others supporting our 500-year vision. In 2017/18 we raised over \$196,000 from members, bequests and public donations that directly supported our important conservation work.

Bequeathing a gift is one of the ways people can support ZEALANDIA. These special donations allow us to continue our conservation work for generations to come. We would like to acknowledge and sincerely thank those people and their whanau for their generosity in choosing to support ZEALANDIA.



Ranger Ellen Irwin holding a kākāriki chick, for a donation campaign photoshoot. Photo credit: Hayley May.

The Nikau Foundation supported ZEALANDIA to employ a Fundraiser. The role has made a significant impact, transforming our fundraising, and the development of partnerships and grant application processes.



NIKAU FOUNDATION



Hihi at ZEALANDIA. Photo credit: Janice McKenna.

Long time Karori resident, Donald Patterson, has been a very special supporter of the sanctuary in recent times. Donald has made generous gifts in memory of his sister Pamela who, like him, loved Karori and the work of ZEALANDIA in bringing back nature to the suburb. In the last year Donald has funded the Junior Ambassadors programme, which has given six young nature lovers the opportunity to grow into future conservation leaders. He has also supported the sanctuary's hihi programme. ZEALANDIA has the largest mainland population of hihi and is a key site for the recovery programme especially as its accessibility makes it ideal for research into hihi, and techniques aimed at enhancing their recovery.

With their support of these programmes, Donald and Pamela are creating a lasting legacy, locally and nationally, through helping an endangered bird species survive and prosper, and assisting the development of our conservation leaders of the future.

WE WISH TO OFFER OUR SINCERE THANKS TO THE FOLLOWING FOR THEIR GENEROUS SUPPORT IN 2017/18:

Principal Funder and Strategic Partner



Strategic Partners



Founding Supporters

NZ Lotteries Grants Board
 Todd Corporation & Todd Foundation
 Greater Wellington Regional Council
 Keith Taylor Charitable Trust
 The Fletcher Trust
 The Community Trust of Wellington

Other Supporters

A.J Wills
 Anna Moode
 Beca
 David and Hilary Young
 Donald and Pamela Paterson Trust
 Dorothy L Newman Charitable Trust
 Erin and Ian
 EECA
 Endangered Species Foundation
 Ernst & Young
 F H Muter Charitable Trust
 Fix and Fogg
 Fletchers Construction
 Forest & Bird
 Four Winds Foundation
 John Flux
 Kaimira Estate Wines
 Karori Brooklyn Community Trust/The Lion Foundation
 Karori Lions Club
 Massey University
 Ministry of Education
 Museum of New Zealand Te Papa Tongarewa
 New Zealand Community Trust
 Ngāi Tahu
 Ngāti Koata
 Ngāti Kuia
 Ngāti Manuhiri
 Ngāti Pāoa
 Ngāti Toa
 Nikau Foundation
 Paddy Brow Charitable Trust
 Predator Free Karori
 Prestons
 PricewaterhouseCoopers
 Pub Charity
 R&D Evans Charitable Trust
 Russell McVeagh
 Sally Gray
 Steam & Sand
 Stout Trust
 Te Āti Awa ki Whakarongotai
 Te Kawerau ā Maki
 Techsoup/Microsoft
 The Combined Rotary Clubs of Wellington
 The Holdsworth Charitable Trust
 The Pacific Development & Conservation Trust
 The Rotary Club of Karori
 Tuatara Breweries
 W.N Pharazyn Charitable Trust
 Waikato University
 Wellington Botanical Society
 Weta Digital
 WWF-New Zealand



CONNECTING FOR INFLUENCE

The growing significance of ZEALANDIA as an exemplar of urban conservation and restoration has been further emphasised this year by the growing number of national and international leaders and opinion shapers who specifically request a visit to ZEALANDIA while they are in New Zealand.

We work closely with a number of departments of government, including the Visits and Ceremonial Office. Over the last year we hosted a number of guests, including the Rt Hon. Boris Johnson who visited with the then Minister of Conservation, Maggie Barry; His Excellency Frank-Walter Steinmeier, the President of Germany visited with his wife; His Highness Sheikh Abdullah bin Zayed Al Nahyan, Minister of Foreign Affairs and International Cooperation in the United Arab Emirates (UAE); and Mr Urban Ahlin, the Speaker of the Swedish House.

These visits present significant opportunities for us to extend the reach of our example and influence. The visit of the Minister of Foreign Affairs and International Cooperation from the UAE has led to the signing of an MoU and funding agreement in support of ZEALANDIA's forest restoration programme, and a follow-up visit by the UAE's Minister of Climate Change and Environment.



His Excellency Frank-Walter Steinmeier, the President of Germany visited with his wife in November. Photo credit: Tessa Sinclair.



His Highness Sheikh Abdullah bin Zayed Al Nahyan, Minister of Foreign Affairs and International Cooperation visited ZEALANDIA in May 2018. Photo credit: ZEALANDIA.

“His Highness Sheikh Abdullah bin Zayed Al Nahyan, Minister of Foreign Affairs and International Cooperation’s visit to ZEALANDIA in May, 2018, was truly another great step towards the already existing strong bilateral relations between the UAE and New Zealand, namely in the field of sustainability. This year marks 100 years since the birth of the founding father of the UAE, Sheikh Zayed bin Sultan Al Nahyan who was an environmentalist and supporter of sustainability. The decision to support the ZEALANDIA Sanctuary Forest Restoration Programme is a great way to develop our shared interests in biodiversity and reflects the sincere efforts and renowned international reputation of ZEALANDIA in protecting endangered species. I am sure that there will be many opportunities for more interaction between ZEALANDIA and its counterparts in the UAE.”

His Excellency Mr Saleh Ahmad Alsuwaidi, UAE Ambassador to New Zealand



Kākā at ZEALANDIA. Photo credit: Steve Attwood.

ZEALANDIA is increasingly being recognised as a place that generates and facilitates the telling of powerful stories about biodiversity, biosecurity, conservation and education. A number of Government Departments have launched their strategies here during the year, including the then Associate Conservation Minister Nicky Wagner and Environment Minister Dr Nick Smith who launched the Mātauranga Whakauka Taio – Environment Education for Sustainability Strategy, and Minister of Biosecurity Damien O'Connor and Martyn Dunne, Director General Ministry of Primary Industries launched Biosecurity New Zealand at ZEALANDIA.

“Our working relationship with ZEALANDIA has grown from strength to strength over the past year. We value the positive contribution made by the team at ZEALANDIA towards official visit programmes. ZEALANDIA provides an excellent opportunity for VCO to include some ‘extra-curricular’ activity into these programmes. This has included successfully hosting visits to the eco sanctuary by President Frank-Walter Steinmeier of the Federal Republic of Germany, His Highness Sheikh Abdullah bin Zayed bin Sultan Al Nahyan, United Arab Emirates Minister of Foreign Affairs and International Cooperation, the Right Honourable Boris Johnson, Secretary of State for Foreign and Commonwealth Affairs United Kingdom, and Mr Urban Ahlin, Speaker of the Riksdag Sweden. Visitors praised the ecosanctuary’s accomplishments, and enjoyed the chance to not only add a cultural element to their schedules, but specifically to engage with something as intrinsically ‘New Zealand’ as ZEALANDIA”.

Visits and Ceremonial Office (VCO)



Rare Tuatara at ZEALANDIA. Photo credit: Brendan Doran.

TELLING OUR STORIES

“The first thing that hit me about ZEALANDIA was the noise. I was a 15-minute drive from the center of Wellington, New Zealand’s capital city, but instead of the honks of horns or the bustle of passersby, all I could hear was birdsong. It came in every flavor—resonant coos, high-pitched cheeps, and alien notes that seemed to come from otherworldly instruments”

Excerpt from Atlantic article

“ZEALANDIA is “a reversal of the idea of the city as a biodiversity wasteland,” says Danielle Shanahan, Manager of Conservation & Research at the sanctuary. In the late 1990s, members of the Royal Forest & Bird Society convinced the Wellington City Council to convert city property once occupied by a water reservoir into a predator-free nature reserve. By siting it inside the city, the project aimed to introduce urban New Zealanders to their rare and endangered biodiversity, especially the country’s fantastic birds.”

Excerpt from National Geographic article

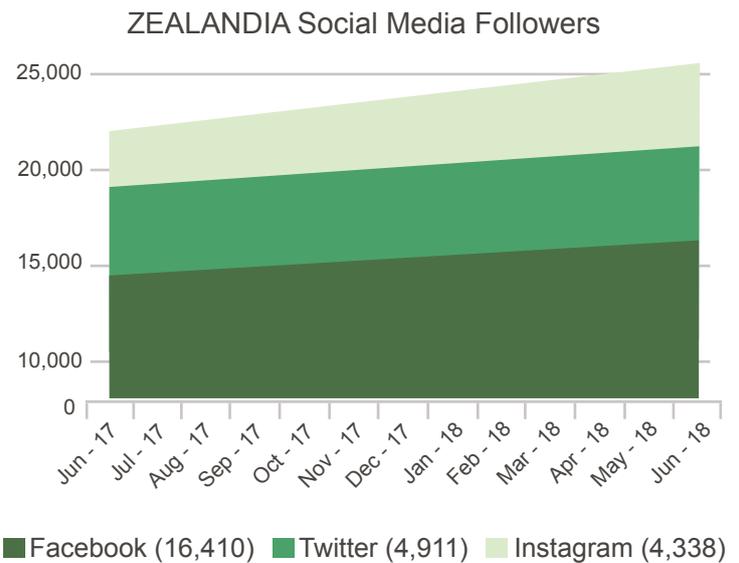
This year saw ZEALANDIA mentioned in over 140 news and feature articles both locally and across the world. One significant example was a feature in National Geographic which covered in detail ZEALANDIA’s influence on Wellington’s wildlife. These are an important indication of the recognition ZEALANDIA is continuing to receive at an international level.

A visit from the Sesame Street team was very popular, with Big Bird sharing his ‘Big Bird Facts’ at ZEALANDIA to millions of Sesame Street followers.



Sesame St team and Bret McKenzie visits ZEALANDIA. Photo credit: ZEALANDIA.

We are continuing to tell stories through our own channels too. Our social media audiences are growing, most notably Instagram which has risen 43% to 4,338 followers. This growth has been fuelled by volunteer Sanctuary Storytellers providing high-quality visual content and storytelling.



FUTURE FOCUS: THE ZEALANDIA CENTRE FOR PEOPLE & NATURE

Over the past 20-years, ZEALANDIA has become a catalyst for driving environmental, social and economic change in Wellington. Our nation's capital is now one of the only cities in the world where the number of native bird species are increasing - not decreasing. The changes we have seen in our city provides a remarkable opportunity to make a quantum leap in our understanding of how people connect with nature and what that means for the economy, people's wellbeing, and conservation outcomes.

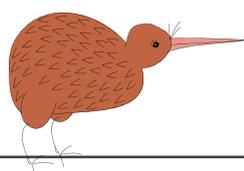
We launched the Centre for People and Nature in January 2018 as an umbrella for our all our work across research and outreach. The mission is to generate new knowledge that contributes to the creation of the liveable, nature-rich, cities of the future. This work is uniquely interdisciplinary, and strives to inform and guide how people locally, nationally and globally might better live with nature.

The Centre for People and Nature encompasses a growing number of researchers, students and academics who are doing research within or around the sanctuary.

The next steps will be to grow our research to make new discoveries in urban ecology and restoration, and the value of nature for our wellbeing and prosperity, thereby enhancing how people connect to nature every day.

“ZEALANDIA plays an important role in New Zealand’s wider conservation efforts. Our staff frequently work side by side on grassroots conservation, we share expertise, and we support each other in the education space. Recently we’ve been in discussion with ZEALANDIA on the proposed Centre for People and Nature, which is a cracking idea to grow people’s understanding of the value of nature in our daily lives. I look forward to seeing how this will progress. ZEALANDIA is at the forefront of Predator Free Wellington and plays a critical role in showcasing good conservation practices in urban spaces and I keenly value and recognise the impact of this.”

Lou Sanson, DOC Director General



OUR RESEARCHERS

There are many researchers, students, academics and interns currently partnering with ZEALANDIA’s Centre for People and Nature from many institutions across the world. These researchers come from multidisciplinary backgrounds, including psychology, tourism, business, records management, engineering, environmental sciences and, of course, biology.



Researchers by Country of Origin



Environmental Capital

Environmental capital includes all aspects of the natural environment needed to support life and human activity; includes soil, water, plants, animals, as well as minerals and energy resources.

We continue to progress our work to add value to Wellington and the wider region through environmental restoration and transforming how we value and live with nature.

Our work in this area is underpinned by our organisational values of:

- Kaitiakitanga: We are effective stewards of Te Māra a Tāne, the sanctuary valley, its halo and our resources.
- Hāporitanga: We call on and value active input from all parts of the community

RESTORATION ACTION AND ADVOCACY: TAKAHĒ RECOVERY

We are an important site for conservation advocacy. Our growing number of visitors enables us to connect an ever increasing number of people with important messages about New Zealand's native animals and plants, and their conservation.

We are a particularly notable site for takahē advocacy, with our first birds, Puffin and T2, thrilling over half a million visitors since their arrival in 2011. In 2018 we farewelled these two birds who passed away at a very ripe old age – they were both well into their 20's which, for a takahē, is long-lived. These birds have played an important role in highlighting the plight of this precious taonga to the broader public.

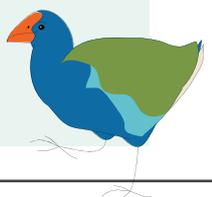
In recognition of the importance of ZEALANDIA for takahē advocacy, we worked with the DOC Takahē Recovery Programme to coordinate the translocation of Nio and Orbell, a younger pair of takahē, from Mana Island.

Nio and Orbell settled in quickly and rapidly adapted to the presence of visitors. These birds are still within breeding age and we are hopeful for a successful breeding season in 2018/19, enhancing the contribution we are making to the conservation of this precious taonga.



“Housing up to four takahē this year, ZEALANDIA has contributed significant support to the Department of Conservation’s (DOC) Takahē Recovery Programme. Providing a safe home for takahē who are retired from the breeding programme allows priority breeding territories at other sites to be freed up for younger, more productive birds. ZEALANDIA also supported DOC in March, hosting the annual Fulton Hogan Family Day Out to help celebrate their partnership in support of the Recovery Programme. With the sad passing on the much adored takahē ambassadors Puffin and T2, ZEALANDIA continues to play a vital role in takahē advocacy with the arrival of the pair Nio and Orbell. The vast majority of our visitors do learn about, if not see takahē in the Sanctuary and the team are very pleased they could ensure a continued presence of takahē at the site.”

Julie Harvey, Takahē Advocacy Ranger



BIOSECURITY: PROTECTING OUR TAONGA



ZEALANDIA Fence. Photo credit: Hayley May.

The success of ZEALANDIA depends on the effectiveness of our fence in maintaining our biosecurity. The 8.6km fence is monitored and maintained on a regular basis to ensure that it remains an effective barrier to potential predators. The cost of a predator incursion would be enormous from both conservation and financial perspectives and we spend close to \$90,000 each year maintaining our fence. We are working closely with specialist engineers and WCC to ensure we have long term solutions to issues such as soil erosion around the base of the fence.

We are committed to strict biosecurity controls when people enter ZEALANDIA and this year we have introduced more comprehensive signage in the Visitor Centre.

The new free-standing biosecurity signage and accompanying volunteer resources clearly explains what is required of our visitors in several different languages and helps protect our sanctuary against potential biosecurity risks.



New biosecurity sign. Photo credit: ZEALANDIA.



New biosecurity sign in different languages. Photo credit: ZEALANDIA.

RESTORING ECOSYSTEM FUNCTION



Bringing back the green mistletoe (*Ileostylus micranthus*) to Wellington City.
Photo credit: ZEALANDIA.

Our restoration work is increasingly focusing on groups of species that are still missing from the valley. This approach will help restore the resilience of a healthy forest ecosystem and improve its ability to adapt in the face of threats like climate change.

One of these species groups is the mistletoe, which are currently absent in the ZEALANDIA forest. This year we were able to mount a rescue mission to bring back the green mistletoe (*Ileostylus micranthus*) to Wellington City. This species is rare in the Wellington region and currently absent in Wellington City. The source plant was growing on a now dying tree lucerne (*Chamaecytisus palmensis*) in Upper Hutt and a collaborative effort was launched to propagate seeds to nearby locations. This plant was the closest known green mistletoe to ZEALANDIA, and therefore very appropriate for reintroduction to the sanctuary.

Seeds have been successfully attached to new host plants and germinated, however, the true success of this propagation will only be known in the next year or so as the plants begin to mature.

This project was an exciting opportunity for staff and volunteers to broaden their skills, and a good opportunity for us to strengthen our partnerships with key experts and environmental organisations across Wellington.



Green mistletoe (*Ileostylus micranthus*). Photo credit: ZEALANDIA.



Kākahi translocation. Photo credit: Linton Miller.

Kākahi translocation

This year we began planning our project to bring kākahi (freshwater mussels, *Echyridella sp.*) to ZEALANDIA's upper dam, Roto Mahanga. The two species of kākahi are both considered as 'At Risk – Declining' by the Department of Conservation and have an important role as 'ecosystem engineers' in our waterways, helping to keep lakes clean and healthy.

Kākahi are highly regarded as mahinga kai (or living food store) for many iwi, and they will be collected for translocation in late July 2018 by mana whenua; Taranaki Whānui in the Parangarahu Lakes area, and Rangitāne o Wairarapa and Ngāti Kahungunu in the Wairarapa Moana area. These iwi will also farewell the kākahi as they leave the lakes, and help us welcome them when they arrive at ZEALANDIA.

This is an exciting new step in ZEALANDIA's restoration, marking the beginning of our wetlands focus as well as iwi partnerships that enable us to incorporate mātauranga Māori into our conservation work.

Amber McEwan, a dedicated VUW PhD student and Riverscapes Freshwater Ecology scientist will closely study the establishment of the species in the new habitat. Her research will provide important knowledge for such translocations, and is the first in recent times.

This project is made possible by support from the Holdsworth Charitable Trust, our iwi partners Taranaki Whānui, Ngāti Kahungunu, and Rangitāne o Wairarapa, Riverscapes Freshwater Ecology, the Department of Conservation and Greater Wellington Regional Council. We are proud to be part of this partnership that involves many key people and organisations - as always, more can be done in partnership than on our own.



SUSTAINING OUR VALLEY: OUR RESTORATION STRATEGY



Aerial view of the valley. Photo credit: Rob Suisted.

This year, our Conservation team has been reviewing the sanctuary's Restoration Strategy. When complete, this strategy will provide important guidance and direction for our restoration work within Te Māra a Tāne, the sanctuary valley, in coming years.

A key process behind the development of the strategy has been a series of workshops focused on identifying the most appropriate and cutting edge approaches to restoration in the valley. These workshops involved over 30 experts from universities, Manaaki Whenua Landcare Research, Taranaki Whānui, Wellington City Council, Greater Wellington Regional Council, DOC, Otari-Wilton's Bush, and many other important partners.

The completed strategy will take a slightly different approach to the previous version developed in 2000. In particular, we now have a flourishing valley that requires effective management and monitoring, while also carrying out further restoration and translocation activities.

We are applying contemporary and leading thinking in determining what to monitor and when, and how to balance these different priorities.

The strategy is set to be finalised in the early part of 2018/19, but the early thinking is already informing how we do restoration in the valley.

TACKLING THE LOWER LAKE CHALLENGE



Royal New Zealand Navy mapping our lower lake. Photo credit: ZEALANDIA.

Significant scoping and technical feasibility work is underway to identify the best ways to restore our lower lake, as part of our whole of catchment restoration project, Sanctuary to Sea. The lake currently suffers from algal blooms during hot summers, and the ecosystem is dominated by perch, a non-native fish species. This project is one of the last remaining large-scale restoration efforts required in the valley. Once restored, the lake will provide a healthy ecosystem for native fish species.

Our lower lake restoration is kindly supported by the Holdsworth Charitable Trust and other donors.

As part of our planning in 2017/18 we needed further information about the shape and depth of the bottom of our lake. Happily, the Royal New Zealand Navy were able to help. They spent a day at the sanctuary with an underwater submersible that used sonar to get a detailed picture of the lake floor.

Commanding Officer Robert Ochtman-Corfe said the exercise offered a great training opportunity, and they were pleased to contribute to an important mission.

“The good thing is they can also see what they are doing, they can see the benefit it will bring to ZEALANDIA, so it’s always good to have a job where you can see a positive outcome.”

The ZEALANDIA connection for the Navy was made by one of our long-standing volunteers, Alan Peck. This shows yet another way that the wide diversity, knowledge and dedication of our volunteers helps the sanctuary.

WORKING FOR WELLINGTON: FROM SANCTUARY TO BACKYARDS



Miramar Central School work with ZEALANDIA as part of the Predator Free Wellington Schools programme. Photo credit: Miramar Central School.

Our education outreach programme this year has been principally focused on the delivery of the Predator Free Wellington Schools programme in partnership with, and supported by, Wellington City Council. This project enables us to play a greater part in the Predator Free Wellington initiative, and for us to increase our impact beyond the sanctuary fence. Our role includes leading the coordination and delivery of tracking and trapping programmes for early childhood, primary and intermediate schools in Miramar (and its surrounds) and Tawa. This is a significant project delivering on the ground conservation results as well as reinforcing our reputation as experts in environmental education.



Predator Free Miramar student story:

So far we have used the tracking tunnels and got successful results and looked into them.

We found out that we had mostly rat tracks and a couple of mice tracks. A couple of weeks later we put the real traps out and caught a few mice. Later on we changed the traps to smaller, easier and more sensitive traps. These traps only caught mice so we put one of the other traps in. That same day we put out the weta hotel and have not seen any weta yet.

At the moment we have caught 21 mice. 18 boy mice and 3 girl mice. The first time we caught mice we caught 2 in the same trap! We have caught most of the mice in trap 3 (Compost location). We have caught a couple of mice in traps 2 (by our school boundary) and 4 (near a junior class). None have been caught in traps 1 and 5 which are outside the school office and playground areas.

Next we are planning to find some wētā in the wētā hotel. We would also like to see more birds around the school. Our next step is to do the bird count.

We have realised that our school has become more eco-friendly and are very happy to be in the Predator Free Miramar programme.

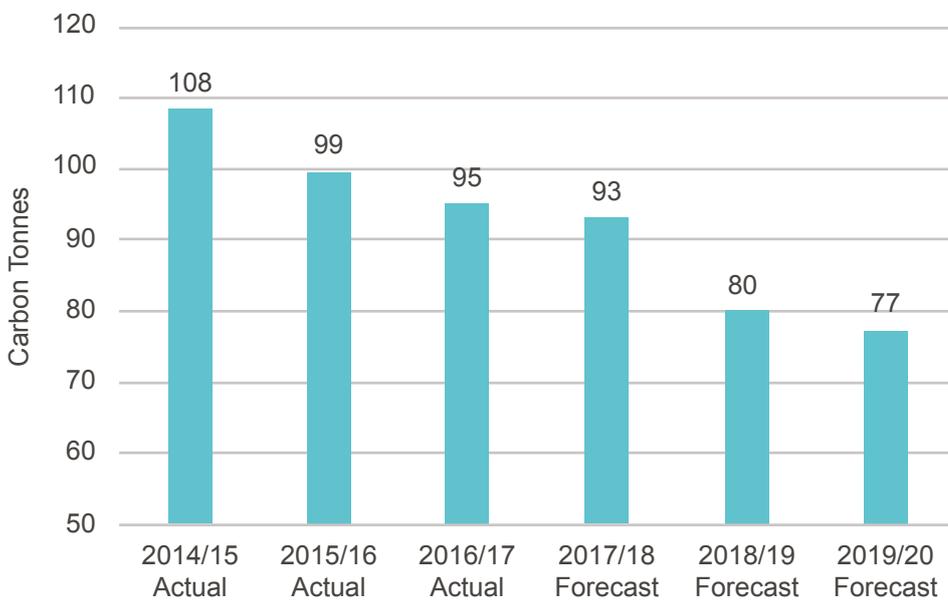
Hannah and Olivia, Miramar Central School

ENVIRONMENTAL SUSTAINABILITY: MODELLING THE VISION

Here at ZEALANDIA, we:

- are committed to taking a leadership role in sustainability best practices
- recognise that we are in a unique position to influence others by sharing our environmental achievements
- champion multiple ways of reducing our overall carbon footprint

ZEALANDIA Carbon Emissions Year by Year



In October 2018, we will be operating two new electric minibuses. These new passenger minibuses will be the first of their kind in New Zealand. They will replace our current diesel van and, as a consequence, we forecast a reduction in our overall carbon emissions of 18 tonnes (19%) by 2019/20.

It is important to us that our events align with our sustainability goals. Supporting this, Whittakers generously donated palm-oil free and locally made chocolate as prizes for our popular ZEALANDIA Easter Egg Hunt event which attracted over 4,000 children and parents.

This year we set up a “Green Team” that focuses on delivering good sustainability practices across the whole organisation. The team’s major achievements this year include initiatives such as:

- Colour coded bins and desk caddies to maximise recycling opportunities and minimise landfill waste
- Compost bins in each building
- Encouraging suppliers to be more sustainable by reducing the number of delivery trips and packaging
- Commitment to cater for all staff events as meat-free.

Next year, the Green team will focus on introducing a new staff sustainability induction process, and also improve our sustainability value chain in all our business dealings.

Human Capital

Human capital is the collective skills, knowledge and talents of individuals that can be used to create economic value for the individuals, ZEALANDIA and wider community.

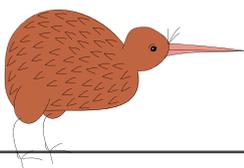
Our education work represents an investment in people with significant returns through the sharing of environmental knowledge and helping to deliver wider conservation transformation beyond ZEALANDIA. We value the talent and productivity that all our people contribute to our organisation.

Our work in this area is underpinned by our organisational values of:

- **Manaakitanga:** We welcome all, share our love of nature with enthusiasm and generosity, and value our supporters.
- **Kotahitanga:** We work in a collaborative movement of communities and organisations, sharing our experiences, and valuing others' insights



Volunteer training at ZEALANDIA. Photo credit: Judi Lapsley Miller.



GROWING THE NEXT GENERATION

ZEALANDIA continues to be a leader in the delivery of environmental education in Wellington across all ages and stages of development. In total, we connected over 9,300 students, teachers, leaders and supporting adults with conservation knowledge and action.



Our six new Senior Secondary Ambassadors. Photo credit: ZEALANDIA.

Over 7,800 students engaged with us through a variety of programmes including daytime visits, outreach, sleepovers and night tours, and community and Early Childhood Education groups. This includes but is not limited to:

- 4,358 students from 81 schools on daytime visits to ZEALANDIA (including 30 lower-decile and lower-engagement schools)
- 1,659 students from 31 schools on outreach visits
- 216 students from 6 schools on 8 overnight stays, and 121 students on 7 night walks
- 288 students and 137 adults from 16 not-for-profit and community groups like scouts and guides on sleepovers and night tours
- 81 children from 3 Early Childhood groups on daytime visits to ZEALANDIA
- 205 children from 9 Early Childhood centres on outreach visits
- 303 tertiary students (both local and overseas) over 15 group sessions

An additional 1,022 teachers and adults were involved in these schools programmes.

We have also run 15 programmes for 226 students as part of the Predator Free Wellington Schools programme, working on their own trapping and tracking projects on school grounds and visiting ZEALANDIA to see what the results of a nature-rich environment can be.

A key focus of our Education programme has been empowering schools to help themselves and other schools in their community through environmental projects. During 2017 we worked with two schools in Johnsonville independently. These two schools are now working together, with Onslow College helping St Brigid's school produce conservation equipment.

Our Ambassador programme aims to provide a pathway for students who are interested in being involved in conservation to gain the skills and confidence to be conservation leaders in the community both now and in the future. Throughout 2017 the Ambassadors programme continued to grow. A new Senior Ambassadors programme launched in February and a new intake of Junior Ambassadors were recruited in June.

The calibre of the young people selected this year is very high, with new ambassadors coming from a range of schools and picked from a very high quality group of applicants.

INTERNS

Each year we host a number of interns who come to the sanctuary to learn about conservation, education, business, and many other aspects of our work. This year we hosted 13 interns across the Conservation, Learning and Engagement, and Commercial Development teams.

The internship experience allows ZEALANDIA staff to engage with students and young people from across the world, and provides the students with an opportunity to gain practical research experience.

Nicole Hamre is one student who spent a considerable time at the sanctuary.

“In 2017 I got an amazing opportunity to do a work placement masters as part of my zoology degree at the University of Glasgow, Scotland. This opportunity brought me to ZEALANDIA for an 11 month placement working as a core member of the conservation and duty operations team. As part of the team I developed an incredible amount of field skills and developed my knowledge of New Zealand’s ecology. My master’s thesis focussed on the effect of people on the ZEALANDIA’s avi-fauna, which has been extremely rewarding and interesting despite its challenges. This wonderful experience has been extraordinarily valuable to me and has helped me develop significantly as a person all while kick-starting my conservation and scientific career.”

Nicole Hamre, student/intern.



ZEALANDIA Intern, Nicole Hamre, measures a skink. Photo credit: ZEALANDIA.

ENRICHING VISITOR EXPERIENCE

ZEALANDIA's visitor experience programme continues to grow as we find new ways to engage with a wide range of audiences. From expert seminars to family activities, we engaged with over 5,500 people through our 2017/18 public events programme.

Our annual seminar series shared new and innovative research on urban restoration and the impact of people on nature. These sparked new conversations and thinking amongst the over 500 attendees, increasing awareness and engagement with the changing face of conservation and ecology in New Zealand. The 2017 series of six seminars were presented by some of New Zealand's leading experts including Professors Bruce Clarkson and Peter Barrett, and our own Dr Danielle Shanahan.

To celebrate Conservation Week 2017, ZEALANDIA teamed up with the DOC, WCC, Victoria University of Wellington and the Sustainability Trust, and offered an exciting week-long programme of events, activities and workshops. Highlights included workshops on how to make green cleaning products, weed identification, backyard trapping and evening talks featuring Victoria University of Wellington Ecology Masters students and Karori Sanctuary founder Jim Lynch. Children learnt how to make their favourite t-shirts into tote bags, build wētā hotels, and understand how telemetry works.

The Great ZEALANDIA Easter Egg Hunt 2018 encouraged families to explore the sanctuary together, and take part in an exciting and educational activity. Over 4,000 visitors took part during the four-day event and admission was free for children under 18.



Turning Kai in to Compost workshop: Youth Ambassador, Gwen, making a compost heap. Photo credit: ZEALANDIA.



Investigating the clues in the 2018 Great ZEALANDIA Easter Egg Hunt. Photo credit: George Hobson.

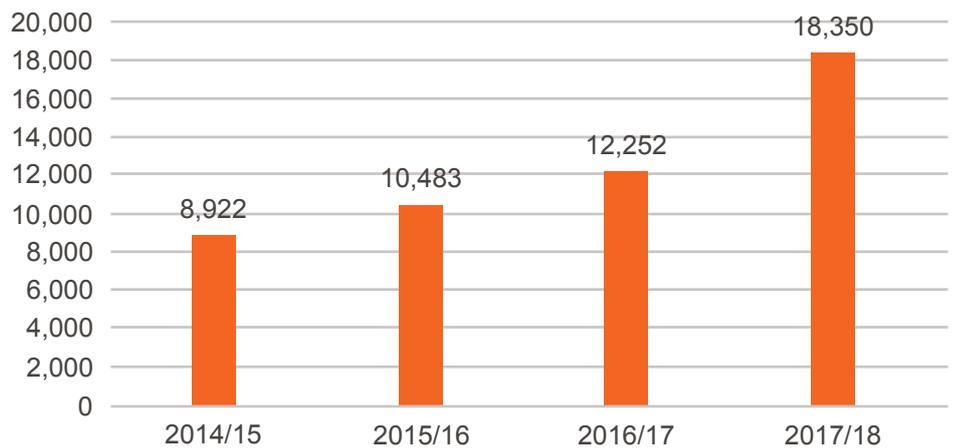


Fourth Annual ZEALANDIA Easter Egg Hunt. Photo credit: George Hobson.

EXPERIENCING NATURE: OUR VISITORS

Every visitor to ZEALANDIA steps into an opportunity to enrich their understanding of nature, and inspire their personal commitment to action for living well with nature. As our research shows, visiting Te Māra a Tāne also provides an opportunity for our visitors to gain many health and wellbeing benefits that come from experiencing nature, from reduced blood pressure through to improved mental health.

Visitors on ZEALANDIA's Tours

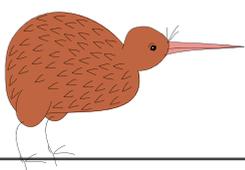


“A great place to visit - feels like you’re in the bush but in reality so close to the city. We saw lots of native birds while we walked the tracks. The staff were really knowledgeable about the native birds and bush. A must-see when in Wellington!”

ZEALANDIA visitor

“What a privilege to see and hear the waiata (song) of native birds, strolling through the well-kept bush tracks, 10mins from the city - it’s an event not to be missed. My favourite is hiking the tracks up the valley (wear sensible shoes) and absorbing in the flavour of what the valley would have been like in pre-human times. ZEALANDIA is a must see attraction on your next trip to Wellington.”

ZEALANDIA visitor





Open Weekend held in May. Photo credit: Pete Monk.

This year we focused on improving visitor experience through expanding the range of tours available. The popular ZEALANDIA By Night tour ran every day of the week enabling visitors to Wellington to experience a night tour at any time of the year. In summer we introduced a Twilight Tour and expanded the number of times the ZEALANDIA By Day tour operated to four times per day. We also hosted 4,600 visitors on Cruise Ship Tour tours (up from 4,100 last year).

This year over 18,000 people experienced ZEALANDIA via a tour, up 50% on last year. Growth in tours has contributed to our improved financial sustainability with tours revenue increasing from \$468,000 in 2016/17 to \$758,000 in 2017/18. The increase in tours not only builds our financial capital base but also contributes significantly to growing our other capitals by inspiring others to take action through the sharing of our conservation transformation goals.

The additional revenue generated from growth in tours becomes available to support other core activities including maintaining biosecurity of the valley, restoration, and funding key conservation projects

We anticipate further growth in the number of people experiencing tours during the 2018/19 financial year helped by further expansion of the ZEALANDIA By Day tour product and by the number of cruise ships increasing from 82 to 112 next season.

“ZEALANDIA is a must see and you need at least two hours to see this. It is such a credit to Wellington to have this amazing protected sanctuary right at the back of the city. It is such a pleasant walk through lush bush and I think it is worth doing a guided tour as you learn so much. Just the sheer beauty and smell of the bush is so good for the soul. Great cafe onsite to have refreshments after.”

International Visitor May 2018

We will continue to focus on growing the tours proposition as each visitor experiencing a tour has a unique opportunity to see endemic and endangered plants and animals in Wellington, learn more about the positive impacts of the conservation efforts across a capital city and what they can easily do in their own home.

In May 2018 we greeted a record number of visitors during our annual Open Weekend.

We are firmly committed to increasing accessibility for all. Our current approach includes enabling access for low decile schools and their communities, and working with communities with distinctive needs.

During the year, some key initiatives included:

- Providing free entry for children during Conservation Week and Easter weekend.
- Selling over 5,000 tickets via the GrabOne offer (50% discount), predominately to Wellingtonians.
- Working with the Wellington Red Cross to enable new migrant residents to Wellington to see and learn about ZEALANDIA through a specially organised visit and tour.

During September 2017 we hosted the Wellington Alzheimer's New Zealand Memory Walk. Nearly 300 people join the Memory Walk at ZEALANDIA to help raise awareness for people impacted by dementia. The walk was a great success and we will be hosting the event again in 2018/19.

Enabling lower-decile and lower-engagement schools to visit ZEALANDIA remains a key focus, and we are grateful to our supporters including the Winton and Margaret Bear Charitable Trust, for making this possible.

In 2018/19 we will double the free shuttle bus service between ZEALANDIA and the city through the introduction of two new electric shuttle vans to improve accessibility to ZEALANDIA.

“To make the visit as magical as ours you need to do two things - (I) allow enough time to take the pressure off and (II) have a guide the first time. The abundance of nature on display is wild and free and doesn't follow a strict timetable- that's the whole point. The privilege of seeing birds and reptiles on the brink of extinction cannot be overstated. Our guide was so knowledgeable and enthusiastic that our experience was totally enriched. Would recommend to anyone.”

International Visitor May 2018



Alzheimer's New Zealand Memory Walk. Photo credit: ZEALANDIA.

OUR PEOPLE: MANAGEMENT AND STAFF



ZEALANDIA staff volunteering in the valley. Photo credit: ZEALANDIA.

At ZEALANDIA, we are building a world class organisation by empowering our people to make a difference through being part of the ZEALANDIA team. Our key achievements this year are testament to the high level of engagement, commitment and hard work of our people.

In June 2018, we launched a new initiative for our staff to spend a day volunteering in the sanctuary, working on a restoration project under expert guidance.

During the year we welcomed some new people to the ZEALANDIA team.

Anastasia (Stasi) Turnbull joined our Senior Management Team as Manager Learning and Engagement. Stasi's focus includes developing our education programmes, visitor experience, people engagement, and also leadership in the areas of ongoing integration of te ao Māori and mātauranga Māori.

We also welcomed a number of new Lead Rangers this year: Mike Britton (Grants, Donations and Partnerships), Christine Laban (Finance), Margot Meuleman (Sales and Services), Manuela Fletcher (Volunteer Development), and Steve Moorhouse (Education and Youth).

Staff development remains an important element of our approach to achieving our goals, and in 2018/19 we have increased our staff training budget significantly to ensure that we continue to invest in the professional development of our people.

We also farewelled a number of staff in 2017/18. All our departing staff have used the valuable experience gained at ZEALANDIA to move onto new roles that will further their careers. We thank all our departing staff for their valued contributions over the years.

“I greatly enjoyed the staff volunteer day. It was a fantastic opportunity to spend time in the valley instead of the office, and to feel like I was contributing in a small way to making the valley a better place. It was also a great team building day, I enjoyed working alongside my office workmates in the valley.”

Mary Timms, ZEALANDIA staff member

GOVERNANCE: THE BOARD AND GUARDIANS



Steve Thompson. Photo credit: ZEALANDIA.

The Board has continued its strong future focus, working with management to create the vision described in **Living with Nature - Tiaki Taiao, Tiaki Tangata**, our strategy for 2016-2035. Reflection and review are also a regular part of the Board's practice.

The Board met nine times in 2017/18, including a full day strategy workshop with the Chief Executive and senior management team, held at Space Place (the Carter Observatory). The workshop explored a wide range of opportunities for bringing effect to our **Living with Nature - Tiaki Taiao, Tiaki Tangata** strategy. We are grateful to the Wellington Museums Trust for hosting the workshop and contributing to our discussion.

Opportunities for us to increase our positive impact and influence beyond the sanctuary fence are fast growing. The Board has supported plans for 2018/19 to consolidate and enhance critical supporting systems and processes, ensuring a fit-for-purpose platform to support further growth. The Board has also emphasised the continued importance of integrating te ao Māori and mātauranga Māori across the organisation.

Steve Thompson stepped down from the Board at the end of June 2018 after six years as a trustee. Steve was the Trust's first Marketing and Fundraising Manager and brought this knowledge together with his professional marketing skills and experience to make major contributions to ZEALANDIA's transformation as a flourishing social enterprise. We recognise and thank Steve for his outstanding service.

A clear succession plan has assisted the City Council's appointment of two new trustees who will join the Board during the 2018/19 year: Jo Breese from 1 July 2018, and Dr Libby Harrison from 1 January 2019. Their strengths in conservation management, environmental science and governance will help ensure that the Board is well equipped for the future.

The Guardians

The Guardians met five times during the year, including a strategy session with the Board in February 2018, and continue to work closely with the Board Chair and Chief Executive to provide strategic advice. Roy Sharp continued as Chair of the Guardians during this year, and Anaru Smiler joined the Guardians as the Tenth Trust representative. Katie Underwood completed her term as a member representative on the Guardians and was warmly thanked for her contribution.

A subcommittee chaired by Roy Sharp called for, and considered, nominations for new trustees to join the Board in 2018/19. Recommendations were made to, and approved by, the City Council as noted above

HEALTH AND SAFETY

Health and safety is a priority at ZEALANDIA, and that commitment is reflected throughout the organisation as we manage and maintain a place that is healthy and safe for our people, our visitors, and the environment.

ZEALANDIA protects our people by doing everything reasonably practicable to minimise or eliminate health and safety risks at work.

We have introduced a new health and safety dashboard for our Board to provide an important view of key data trends year-on-year and allow timely mitigations to be put in place.

In calendar year 2017, a total of 89 work-related incidents were reported (compared with 90 in 2016).

We continue to provide key health and wellbeing information to our staff through our Employee Assistance Programme. This year the messages focused on “How to thrive not just survive the holiday season”, “Managing your money”, and also “Steps to improve your self esteem”.

In 2017/18 we have:

- reviewed and updated our health and safety golden rules policy for our people
- improved our method of reporting by introducing a new online system, resulting in a steady increase in the number of ‘near hit’ incidents reported and also facilitating an immediate response to issues raised.
- conducted a successful valley evacuation drill to ensure we are ready for any emergency
- offered free flu vaccinations to staff that resulted in a 38% increase in uptake on last year
- invested in our people by providing key training in quad bike operations, chainsaw use and also first aid training
- continued the rollout of our comprehensive health and safety information to keep our people, visitors and environment safe
- recognised the need for more office space for our people and have now relocated the Brierley Pavilion from the Basin Reserve to ZEALANDIA with a move-in date planned for October 2018.



Our boat, Ara Kawau, on the lower lake. Photo credit: Brendon Doran.

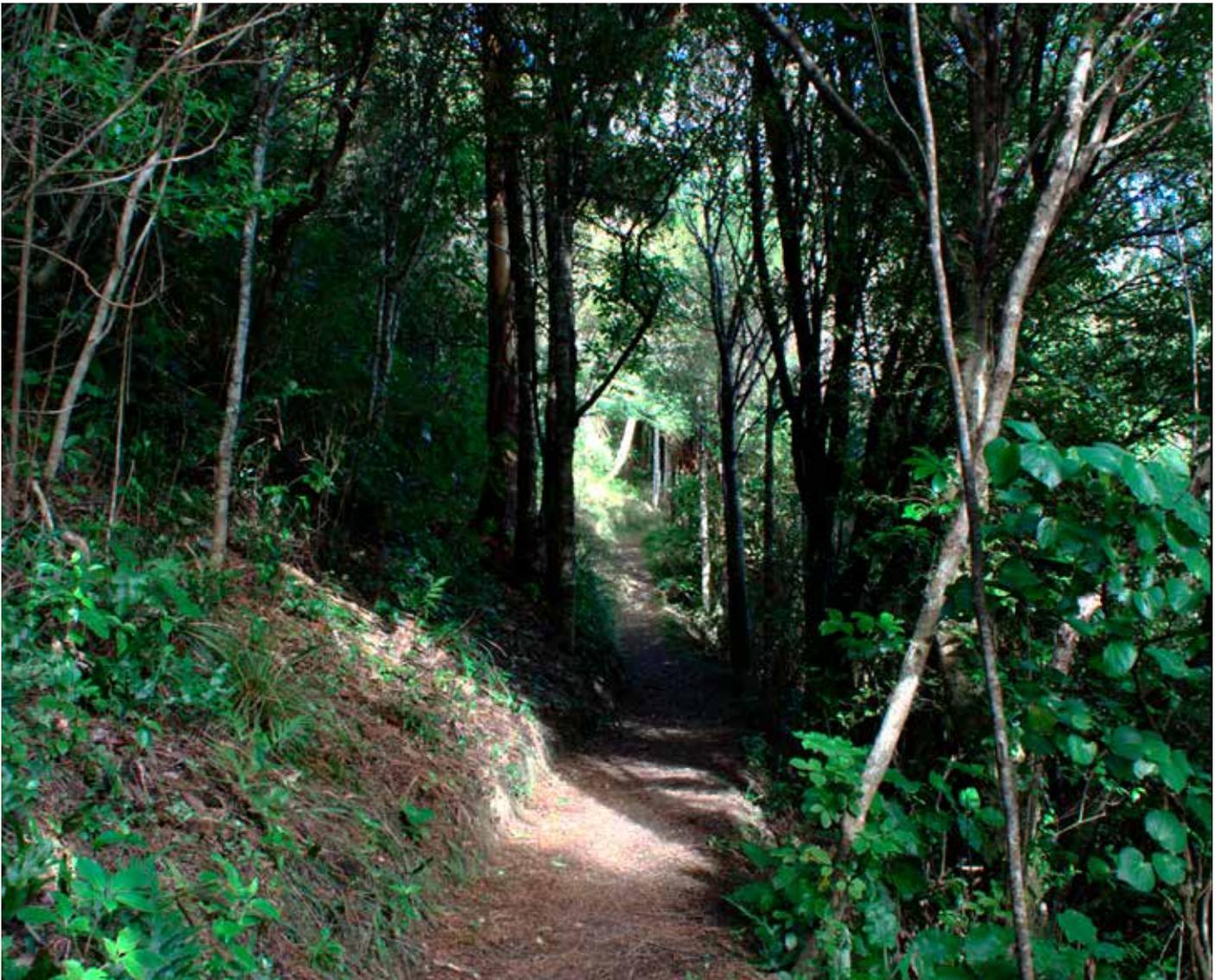
Financial Capital

Financial capital includes our assets and resources required to run our operations.

We optimise all financial resources to achieve an improved overall financial position, enabling a more sustainable long term future for our organisation. By building a sound financial capital base this helps us to invest and optimise the use of resources of our other capitals such as social, human and environmental.

Our work in this area is underpinned by our organisational value of:

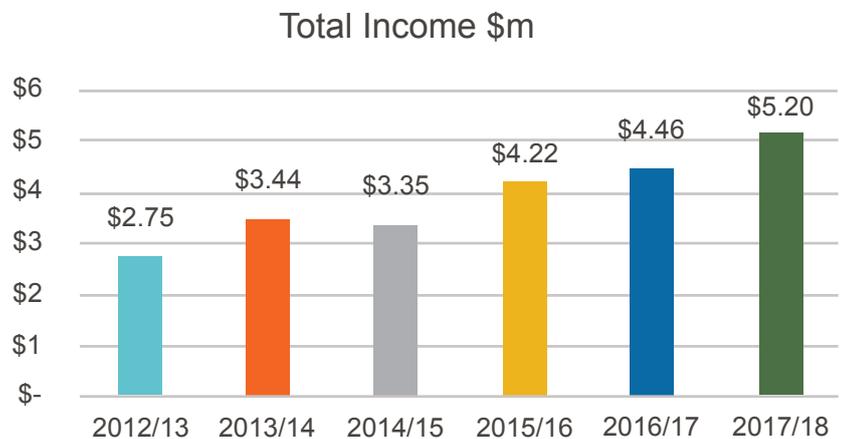
- Kaitiakitanga: We are effective stewards of Te Māra a Tāne, the sanctuary valley, its halo and our resources.



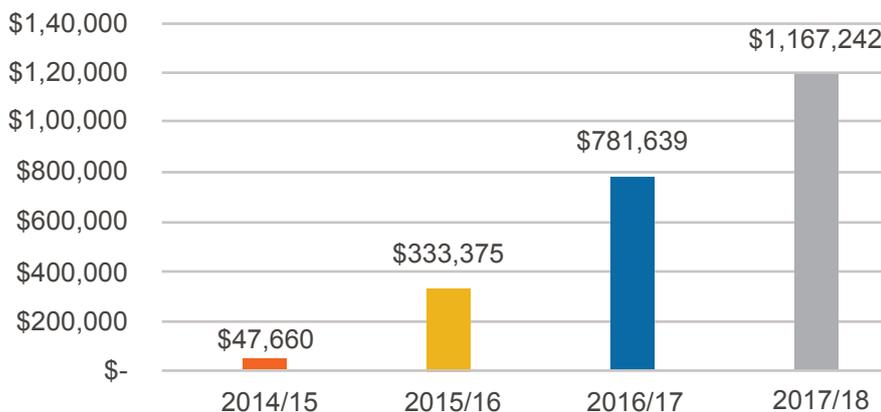
Fantail Track. Photo Credit: Eeva-Katri Kumpula.

BUILDING ENDURING FINANCIAL STRENGTH

We continue to demonstrate that a nature-based social enterprise can be fully sustainable. This year we have further strengthened our financial position with overall revenue exceeding \$5m for the first time. We have seen a record number of visitors to ZEALANDIA and, combined with a growth in our tours, retail, café sales and overall fundraising, we have delivered a year-end net operating surplus (before extraordinary items) of \$174,099. This is the third consecutive year-end surplus.



Working Capital Balance



Careful financial management has allowed us to build a healthy and appropriate working capital balance of \$1,167,242, representing an increase of 49% from last year's position of \$781,639. We will continue to manage an appropriate level of working capital to enable us to reinvest in crucial projects including the Centre for People and Nature, and other strategically important investments across the organisation. This year we also paid off early our remaining loan from the Wellington Community Trust.

Key achievements

We welcomed over 132,000 visitors to the sanctuary, our largest annual number to date.

We continue to diversify our different income streams and this year has seen our total tours revenue increase by 62% to \$758,000.

The WCC grant contributed 17% of total Trust revenue, down from 20% last year.

Average revenue per visitor has increased from \$28.01 to \$31.44 in 2017/18, substantially exceeding our target of \$26.22.

We are a financially sustainable enterprise, as demonstrated by consecutive operating surpluses, healthy cash and working capitals balances, and the repayment of all loans.

Net operating surplus (deficit) before extraordinary items	
Year	\$
2017/18	174,099
2016/17	87,670
2015/16	107,892
2014/15	(511,349)
2013/14	(1,373,375)
2012/13	(1,698,643)

OUR ECONOMIC CONTRIBUTION

This year 132,337 visitors came to ZEALANDIA and had an opportunity to see, learn and experience more of our conservation and restoration mission. This enables visitors to share the ZEALANDIA story with their friends and family back at home.

ZEALANDIA is a popular tourist destination with 54% of all visitors to ZEALANDIA living outside Wellington.

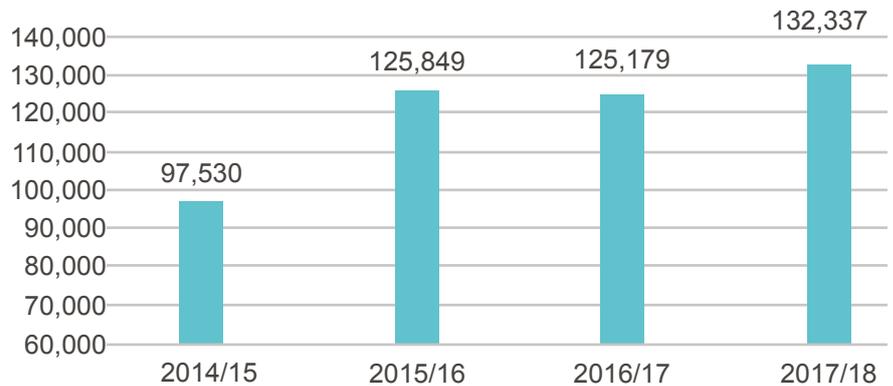
ZEALANDIA is recognised as a top 10 Wellington tourist attraction by Trip Advisor and as a key destination for international visitors coming to Wellington.

The Wellington Regional Economic Development Agency's (WREDA) vision is that by 2025, Wellington will be the most prosperous, liveable and vibrant region in Australasia. ZEALANDIA is working closely with WREDA and the Wellington i-Site to help deliver this vision and to ensure that we positively contribute to the growth of Wellington as a tourist destination by positioning ZEALANDIA as an attractive and easy place for international visitors to visit. In 2017/18 we added free general admission to all tour tickets sold enabling tour visitors to return the next day to explore ZEALANDIA at their own pace.

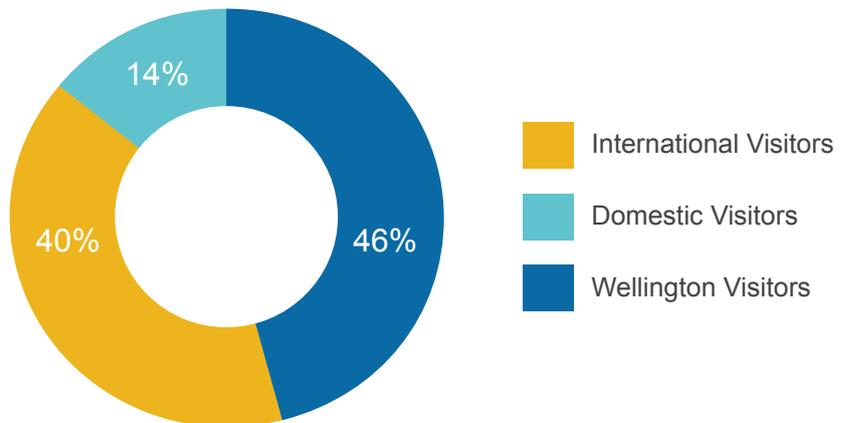
“Visiting ZEALANDIA was the main reason for our trip to NZ we had high expectations and were overwhelmed by the care incredibly effective message of conservation and each visitor’s responsibility in sustainability.”

International ZEALANDIA visitor

Visitors to ZEALANDIA 2014/15 to 2017/18



Where our visitors come from



ZEALANDIA is making a key economic contribution to Wellington by providing growing job opportunities in the Wellington region and now employs 89 people during our busy summer months.

The skills and experiences gained by ZEALANDIA volunteers, interns and casual staff help to prepare them for work and career growth, further contributing to Wellington’s skill base and economic growth.

We will be initiating research in 2018/19 to enable us to describe and quantify our full economic impact across the Wellington region more clearly

OUR INFRASTRUCTURE

As we have transformed our organisation's sustainability we have seen growth in the number of people working with us, including staff, researchers, interns, volunteers or partner and community organisations. Our people are central to all aspects of the positive impact we are achieving in and for our city and beyond. However, this growth has placed increasing strain on the facilities we have for our people – desk space, meeting rooms, community areas, kitchens, and places to relax.

We have been delighted that during this year we have been able to work in partnership with WCC to relocate the Brierley Pavilion from the Basin Reserve to ZEALANDIA. This building will provide much needed additional space for all our people, and enable us to consolidate the operational gains we have made over the past three years.

The relocated building will provide us with a crucial, but relatively short-term, solution to our accommodation needs. This year we have also been doing longer-term planning for a more permanent solution to our requirements for space designed for all the people who are involved with the delivery of the wide-ranging programmes of work ZEALANDIA is leading.

We aim to create a purpose-built facility that meets the needs of our people working in conservation, education, research, volunteering, and all aspects of community engagement. Alongside our Visitor Centre, this will create a vibrant and value-adding hub for our people. It will be a meeting place for everyone engaged with our programmes, and will be a physical manifestation of ZEALANDIA's Centre for People and Nature.

Infrastructure beyond the fence

Our community beyond the ZEALANDIA fence carries out significant control of introduced predators, which is leading to improved outcomes for native birds, as they spread into the surrounding suburbs.

One remaining gap in the predator managed halo surrounding ZEALANDIA was the suburb of Karori, and to help fill this gap we formed a partnership with the newly launched local Predator Free Karori (PFK) community group this year. PFK is grant-funded by the Karori Brooklyn Community Trust which is part of the Lion Foundation. PFK began with a few traps, plenty of enthusiasm and an ambitious vision of getting 1200 traps into backyards in one of the biggest suburbs in New Zealand. We have provided PFK with ongoing support and assistance with funding applications. PFK are now the largest backyard Predator Free group in New Zealand and have made a significant impact by building an even stronger conservation community in Karori.

“Having ZEALANDIA onboard as we embarked on this journey was important, not just due to our close proximity, or that Karori gets to experience the benefits of the wildlife overflow, but it gave us credibility to our community in what we were aiming to achieve. Due to ZEALANDIA we believe this has been a major catalyst for our community's trap uptake as Karorians understand the benefits of predator trapping and to see the results flying overhead or calling throughout our bush reserves and gardens everyday.”

Jamie Fitzgerald, Predator Free Karori



Performance Reporting

2017/18 STATEMENT OF INTENT TARGETS

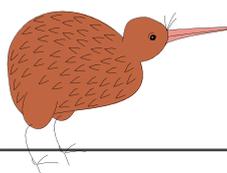
Non-financial Performance Measures

Measure	Actual	Annual Target
Visitation	132,337	96,500
Education Visits (LEOTC, Tertiary, Early Childhood, School Holiday Programme)*	9,316	8,650
Members (Individual Members)	10,886	10,600
Volunteers numbers	584	>430
Volunteer Satisfaction Survey*	N/A	>80%
Percentage of Satisfied Visitors above City Benchmark	96%	>92%

* The volunteer satisfaction survey results will be finalised in September 2018

Financial Performance Measures

Measure	Actual	Annual Target
Full cost per visitor (including WCC costs)	\$13.71	\$18.78
Average subsidy per visit (Total WCC operating grant/all visitors)	\$6.31	\$9.07
Average revenue per visitation (excludes Council & Government grants)	\$31.44	\$26.22
Non-Council Donations/Funding	\$461,373	\$265,000
Net surplus before depreciation and tax	\$717,714	\$318,200
Commercial revenue as a % of overall budget	71%	50%
Membership subscription revenue	\$329,264	\$306,000



Conservation Measures

Conservation Measures	Actual	Annual Target	Commentary
Restore missing species to the wild in accordance with the Restoration Strategy			
Number of new animal species transferred	0	0	This year the focus has instead been on taking opportunities that boosted the ZEALANDIA takahē population. Three new birds arrived this year. Furthermore, significant planning has been underway to introduce kākahi (freshwater mussels), which will occur in July 2018.
Number of transferred animal species being actively managed in the wild. <i>* Active management includes supplementary feeding, nestbox and roostbox management and excludes species held in captivity.</i>	10	11	Hihi, takahē, kākā, bellbird, kākārīki, Maud Island frog, giant wētā, long-fin eel, little spotted kiwi, pāteke. These targets were set prior to the postponement of the rifleman translocation in 2017, so this number remains at 10 for this financial year.
Number of animal species in the wild actively monitored (assuming 1 new species transferred/ annum) <i>*Includes species with ongoing active data collection.</i>	19	11	Hihi, kākā, bellbird, kākārīki, little spotted kiwi, tīeke, tūi, whitehead, North Island robin, silvereye, grey warbler, fantail, kererū, kingfisher, bush falcon, tuatara, spotted skink, giant wētā, cave wētā. This number is higher than the target due to the introduction of monitoring techniques that cover multiple bird species.
Percentage of transferred animal species regarded as self-sustaining (assuming ongoing management)	76%	79%	This target was set prior to the postponement of the rifleman translocation in 2017 so this number will remain at 76% for this financial year.
Maintain or Improve the population status of nationally threatened species present			
Number of threatened species present and breeding successfully	5	4	These numbers include flora and fauna. Fauna: Takahē, hihi and Maud Island frog. Flora: 7 threatened plant species reintroduced to date into the sanctuary, of which 2 are known to successfully flower and fruit.
Manage species held for captive breeding purposes to ensure they remain healthy and breed successfully			
Number of species of held for captive breeding	2	2	Wellington green gecko, Maud Island frog.
Monitor animal pest status, control mice & successfully respond to any incursions			
Mice maintained at levels below or similar to previous years (abundance per 100 trap nights)	5.1	<10	The mouse abundance remains low, and a control operation was carried out in June.
Percentage of incursions successfully eradicated	N/A	100%	No incursions identified.
Monitor plant pest status and reduce distribution of environmental weeds (currently 123) within and near the fence perimeter			
Number of pest plant species actively controlled or surveyed	57	44	Weed team began in November 2017 and completed their season at the end of April 2018.
Number of pest plant species where control has achieved a decline to low levels of infestation in the sanctuary	146	53	Weed team began in November 2017 and completed their season at the end of April 2018.

Measures against Strategy Areas

MEASURE against Strategy Areas	TARGET 2017-18	ACTUAL 2017/18
Restoring Te Māra a Tāne and its extending halo of biodiversity		
Assist in the restoration of healthy landscape scale ecosystems through active collaboration in community partnerships wherever appropriate.	Restoration Strategy 2027 updated and revised.	Near completion. Key activities towards this goal have included the organization of several expert workshops to develop an action plan to support the overarching strategy. The revised version is on track for delivery in the first half of 2018/19.
	Project based on the restoration of the lower valley streams, wetland and lake established.	Achieved. The ZEALANDIA Sanctuary to Sea project has been established, and it is now guided by a strategic working group. Support from the Holdsworth Charitable Trust was secured for the ZEALANDIA wetlands restoration project.
Review the biosecurity strategy for the sanctuary to utilise new technologies emerging from the Predator Free movement.	Biosecurity Strategy updated and revised.	Revised objective achieved. The biosecurity protocols were reviewed and improvements made. The nature of this project was revised as tools and technologies are rapidly changing due to Predator Free New Zealand. We have identified the best approach will be to establish principles for biosecurity in the restoration strategy, and remain responsive to emerging technologies and approaches in the future.
Establish a new monitoring protocol for populations that have now established in the sanctuary.	Identify and draw-up initial plans for the next species translocation consistent with the revised Restoration Strategy.	Achieved. Green mistletoe was reintroduced into the sanctuary and a monitoring programme established. A species translocation was been scheduled for July/August 2018 (kāhaki, freshwater mussel).
Building our organisation's capacity to drive transformation		
Building our organisation's capacity to drive transformation	A net surplus before depreciation and tax of \$318,200	The net surplus before depreciation and tax (and loss on assets) is \$717,714 for 2017/18
	Commercial revenue equating to 50% of overall budget	Achieved with commercial revenue equating to 71% of overall income mainly due to higher than expected Tours and Admissions revenue
	10,600 members	Achieved. We have 10,886 members as at 30 June 2018 (2.7% above target).
	Membership subscriptions \$306,000	Achieved. We received \$329,264 of membership subscriptions in 2017/18 (7.6% above target).
	Full cost per visitor (including WCC costs) \$18.78	Achieved with a Full cost per visitor of \$13.71 due to the impact of achieving 37% above target visitor results in 2017/18.
	Average WCC subsidy per visitor \$9.07	Achieved with an average WCC subsidy per visitor of \$6.31 due to the impact of achieving 37% above target visitor results in 2017/18.
	Average revenue per visit \$26.22	Achieved with an average revenue per visit of \$31.44 due to better than budgeted commercial revenue including higher than expected Tours and Admissions revenue
	Non-Council Donations/Funding \$265,000	Achieved with Non-Council Donations/Funding income of \$461,373 in 2017/18

MEASURE against Strategy Areas	TARGET 2017-18	ACTUAL 2017/18
Creating inspiring, accessible experiences and change through example and shared passion for action		
<p>Expand our influence beyond the fence to support the broader community in their restoration efforts. Improve the signage, including interpretation and way-finding in the valley to enhance the visitor experience.</p> <p>Explore technological options for enhancing the visitor experience, with wi-fi as a platform.</p>	<p>Visitor numbers – 96,500 separate visitations with breakdown of visitor demographics</p> <p>8,650 education visitors</p> <p>Visitor experience – ZEALANDIA achieves a satisfied visitor rating of 92% or greater</p> <p>Continue to improve and work to attain the Be.Accessible Gold rating.</p> <p>Maintain > 430 volunteers, with the establishment of new avenues for people to volunteer</p> <p>> 80% of volunteers are satisfied with their relationship with ZEALANDIA</p>	<p>Year to date visitation totaled 132,337.</p> <p>Exceeded. The Education and Youth team hosted 2,378 education visits for the fourth quarter, and 9,316 over the whole year.</p> <p>Overall visitor satisfaction as measured by Get Smart is on track at 96%.</p> <p>We have established an internal working group to focus on continuing accessibility improvements</p> <p>Exceeded. As at the end of June 2018, we had 525 fully trained volunteers + 59 in training = 584. There are a further 278 applicants in our pool of new potential volunteers.</p> <p>The volunteer satisfaction survey will be finalised in August 2018.</p>
Forming strong and enduring local, national and international partnerships based on shared goals		
<p>We will undertake our kaitiakitanga responsibilities through enhanced partnerships with Māori. A strong and comprehensive relationship with Māori, at mana whenua, iwi and national level, remains of primary importance to ZEALANDIA and we will develop closer relationships during 2017/18 through building on the recommendations from the 2016 ZEALANDIA cultural audit. We recognise that mātauranga Māori, indigenous knowledge, is a key part of the evidence base that will be needed to underpin our work far into the future in restoring people's connection with our natural heritage.</p>	<p>Capability developed to enable closer partnerships with iwi and integration of mātauranga Māori in line with the cultural audit report recommendations.</p>	<p>Achieved. A first iwi open day was held to welcome mana whenua back to the catchment area and to ZEALANDIA, and more are planned. ZEALANDIA appointed its first Kaitiaki Ranger, Aaria Dobson-Waitere.</p> <p>We developed our first major restoration project in collaboration with iwi, the kākahi translocation.</p> <p>We are on track to identify and incorporate elements of mātauranga Māori into our visitor experience.</p>



MEASURE against Strategy Areas	TARGET 2017-18	ACTUAL 2017/18
Restoring Te Māra a Tāne and its extending halo of biodiversity		
<p>We will continue to play an active role in a Predator Free Wellington, with a particular focus on our ability to facilitate the creation of a nature-rich city.</p> <p>We will develop collaborative projects with other sanctuaries nationally to address key conservation management issues as appropriate.</p> <p>We will grow and develop our core partnership with Wellington City Council to make an outstanding biophysical, community, learning and economic contribution to Wellington.</p> <p>We will cement our emerging international networks that help strengthen New Zealand's influence in the world</p>	<p>New researchers across multiple disciplines engaged with the sanctuary.</p> <p>Plans for future translocations into ZEALANDIA and predator free suburbs advanced.</p>	<p>Achieved. We have had significant engagement in our research programme, with over 50 researchers currently engaged (including researchers from Biological Sciences, Environmental Sciences, Engineering, Tourism/ Business and Landscape Architecture). This research has assisted with improving sanctuary operations, as well as pioneering research into the connection between people and nature. ZEALANDIA is now taking a leadership role in Predator Free Wellington research.</p> <p>Achieved. Our expert workshops revealed a number of options for future translocations into ZEALANDIA to restore ecosystem function. We have held discussions with DOC and Predator Free Wellington to identify options for enhancing nature in suburban communities. This is emerging as part of our leadership role in Predator Free Wellington.</p>
Embracing mātauranga Māori and other knowledge frameworks		
<p>Develop a plan to ensure ZEALANDIA's knowledge and practice are increasingly suffused with mātauranga Māori, New Zealand's indigenous knowledge base based on the cultural audit recommendations.</p>	<p>Implementation of the agreed recommendations from the cultural audit</p>	<p>On track. Mātauranga Māori is being integrated into planning processes for ZEALANDIA projects as part of core business.</p>
<p>Implement a long-term programme of research and research partnerships to provide an evidence base for our future activity and advice and contribution to others.</p> <p>Continue to broaden our research programme beyond biodiversity, ecology and conservation, to include the health, social and other benefits of people living in closer connection to nature.</p>	<p>Develop and agree plans for a long-term, integrated research programme.</p> <p>Engage with other VUW faculties to broaden the interdisciplinary research focus.</p>	<p>Achieved. The Centre for People and Nature was established, which will centre research efforts on the connection between people and nature and projects that benefit conservation effort. We have a growing number of researchers engaged with the sanctuary, through multiple different disciplines.</p> <p>Achieved. The researchers interacting with the sanctuary currently come from a diverse range of VUW schools or departments, with interesting additions this year including the School of Music.</p>
Being a hub where people of all ages can learn, create new knowledge and share their insights and understanding		
<p>Develop a long-term education strategy to outline ZEALANDIA's 10-year plan for engaging people in life-long learning.</p>	<p>Education strategy 2027 developed, including specific actions and targets for reaching learners of all ages.</p>	<p>On track. Drafting is underway of our long-term Learning and Engagement Strategy to ensure it is fully inclusive of lifelong and informal education, mātauranga Māori and diverse learning needs.</p>



MEASURE against Strategy Areas	TARGET 2017-18	ACTUAL 2017/18
Being a hub where people of all ages can learn, create new knowledge and share their insights and understanding		
Obtain funding to increase opportunities for children who rarely engage in environmental education to either visit ZEALANDIA or experience our outreach programme in their 'special place'.	50% of all schools within the Kapiti/Porirua/Hutt Valley/Wellington area to have tracking and trapping as a normal part of their school programme, resulting in enhanced biodiversity in their area by 2020 to support Predator Free Wellington.	Wellington, with a 2018 focus on schools in the Miramar Isthmus and Tawa. This will start a significant push towards the goal of 50% of schools by 2020. 21 schools in the Miramar area have been set up in this quarter with their own trapping and tracking programmes, which is a significant step.
	Increased school visits; includes visits to the sanctuary and visits to schools or their 'special places' by education staff.	On track. We are now engaging more schools through workshop type approaches that enable greater impact across a broader area.
Explore opportunities to engage 'hard to reach' age groups and demographic sectors, particularly through partnerships with polytechnic institutions.	Expand the internship programme to provide learning experiences to students across a range of disciplines.	Achieved. We are building relationships with education providers to increase engagement and awareness amongst Māori and Pasifika students. We are also exploring new ways to transition ambassadors and students into lasting volunteering. 11 interns were hosted across the organization during the year, across different areas of expertise.
Equipping people with experience and skills for a nature-rich future		
Enhance opportunities available through volunteer programmes to both enrich visitor experience and strengthen our community.	Greater diversity of experiences offered for volunteers, and at least one new 'upskilling' opportunity offered.	We continue to seek funding to support training opportunities for volunteers, and are investigating other upskilling opportunities. The establishment of the senior ambassador programme provides young leaders with a pathway in conservation and real world skills and connections.
Enhance the learning possibilities associated with visiting ZEALANDIA through improvement of the interpretation material within the sanctuary.	A new approach to interpretation is developed and implemented	On track. Funding will be sought to continue interpretation redevelopment projects, in line with the approach taken for the current renewal of the botanical trail.
New ways to experience ZEALANDIA are provided, with a focus on cultural, environmental and creative opportunities.	New ways for visitors to experience ZEALANDIA, for example through cultural or creative means, have been implemented.	On track. The iwi open day welcomed new visitors to ZEALANDIA, and this year's Easter and open Weekend activities were the most popular to date.



FINANCIAL STATEMENTS

KARORI SANCTUARY TRUST (INC.) FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

Statement of Comprehensive Revenue and Expense for the year ended 30 June 2018

	Note	2018 \$	2017 \$
Operating Revenue			
Membership Subscriptions		329,265	318,720
Wellington City Council Grant		980,000	875,000
Other Grants and Donations		547,782	407,019
Admissions		1,737,429	1,323,196
Sale of Goods		1,526,534	1,469,709
Other		31,828	39,151
Total Operating Revenue	2	5,152,838	4,432,795

Other Revenue			
Finance Income		48,279	31,901
Total Operating Revenue and Other Revenue		5,201,117	4,464,696

Operating Expenses			
Cost of Goods Sold		665,362	629,424
Other Operating Expenditure	3	3,723,064	3,093,375
Trustee Remuneration	10	91,000	91,000
Depreciation and Amortisation Expense	5,6	543,617	553,755
Finance Costs		3,975	9,472
Total Operating Expenses		5,027,018	4,377,026

Operating Surplus/(Deficit)		174,099	87,670
Loss on disposal of Visitor Centre	8	-	(306,484)
Surplus/(Deficit)		174,099	(218,814)
Other Comprehensive Revenue		-	-
Total Comprehensive Revenue and Expense		174,099	(218,814)

Statement of Changes in Equity for the year ended 30 June 2018

	2018 \$	2017 \$
Accumulated Funds at Beginning of Year	3,852,708	4,071,522
Net Comprehensive Revenue and Expenses	174,099	(218,814)
Accumulated Funds at End of Year	4,026,807	3,852,708

The accompanying notes on pages 53 to 60 form an integral part of these financial statements.

Statement of Financial Position as at 30 June 2018

	Note	2018 \$	2017 \$
Current Assets			
Cash and Bank		540,346	229,906
Term Deposit		1,100,000	1,200,000
Accounts Receivable	4	35,145	45,699
Prepayments		34,673	8,169
GST Receivable		7,980	-
Stock on Hand		42,999	44,206
Total Current Assets		1,761,143	1,527,980
Non-Current Assets			
Property, Plant and Equipment	5	2,847,779	3,111,639
Intangible Assets	6	11,786	27,763
Total Non-Current Assets		2,859,565	3,139,402
Total Assets		4,620,708	4,667,382
Current Liabilities			
Accounts Payable and Accruals		285,036	326,338
GST Payable		-	4,595
Community Trust Loan	7	-	100,000
Accrued Holiday Pay		112,785	109,447
Unearned Subscription Income		196,080	205,961
Total Current Liabilities		593,901	746,341
Non-Current Liabilities			
Community Trust Loan	7	-	68,333
Total Non-Current Liabilities		-	68,333
Total Liabilities		593,901	814,674
Net Assets		4,026,807	3,852,708
Equity			
Accumulated funds		4,026,807	3,852,708

The Board of Trustees authorised the financial statements for issue on;

Chair:



Trustee:



Date: 3 September 2018

Date: 3 September 2018

The accompanying notes on pages 53 to 60 form an integral part of these financial statements.

Statement of Cash Flows for the year ended 30 June 2018

	Note	2018 \$	2017 \$
Cash Flows from Operating Activities			
Cash was provided from:			
Membership Subscriptions		309,990	312,848
Grants and Donations		1,442,782	1,267,325
Admissions and Other Revenue		3,314,603	2,842,369
Total		5,067,375	4,422,542
Cash was applied to:			
Payments to Suppliers and Employees		(4,542,686)	(3,727,182)
Net GST (Payment) / Receipt		(12,575)	9,120
Total		(4,555,261)	(3,718,062)
Net Cash Flows from Operating Activities	9	512,114	704,480
Cash Flows from Investing Activities			
Cash was provided from:			
Sale of Plant, Equipment & Other Assets		2,435	-
Interest Received		48,279	31,901
Receipt from maturity of term deposits		2,200,000	3,700,000
Total		2,250,714	3,731,901
Cash was applied to:			
Purchase of Plant, Equipment & Other Assets		(180,080)	(129,249)
Investment in term deposits		(2,100,000)	(4,200,000)
		(2,280,080)	(4,329,249)
Net Cash Flows from Investing Activities		(29,366)	(597,348)
Cash Flows from Financing Activities			
Cash was applied to:			
Interest Paid		(3,975)	(9,472)
Repayment of Loan	7	(168,333)	(108,373)
Net Cash Flows from Financing Activities		(172,308)	(117,845)
Opening Cash		229,906	240,619
Net Increase/(Decrease) in Cash		310,440	(10,713)
Closing Cash		540,346	229,906

The accompanying notes on pages 53 to 60 form an integral part of these financial statements.

Statement of accounting policies

i. Statement of compliance and basis of preparation

Statement of compliance

The financial statements presented here are for the reporting entity, Karori Sanctuary Trust. The Trust is a charitable trust registered under the Charities Act 2005.

As the primary objective of the Trust is to develop a secure native wildlife sanctuary which benefits the community, rather than making a financial return, the Trust is a public benefit entity for the purpose of financial reporting.

These financial statements were authorised for issue by the Board of Trustees on 3 September 2018.

Basis of preparation

The financial statements are prepared in accordance with Generally Accepted Accounting Practice in New Zealand (NZ GAAP). They comply with Public Benefit Entities Standards Reduced Disclosure Regime (PBE Standards RDR) and authoritative notices that are applicable to entities that apply PBE standards.

The Trust applies Tier 2 PBE Standards and disclosure concessions. The Trust is eligible to report in accordance with Tier 2 PBE Standards RDR because it does not have public accountability and it is not large.

Management has applied judgement in determining whether revenue streams have been appropriately classified as exchange or non-exchange in nature.

The financial statements have been prepared on a going concern basis, and the accounting policies have been applied consistently throughout the period.

Measurement base

The financial statements have been prepared on a historical cost basis.

The financial report is measured in New Zealand dollars and all values are rounded to the nearest dollar (\$) unless otherwise stated.

ii. Recognition of revenue

Grants are recognised as revenue when the requirements under the grant agreement have been met. Any grants for which the requirements under the grant agreement have not been completed are carried as liabilities until all the conditions have been fulfilled. Revenue received from membership subscriptions is allocated proportionally over the period to which they relate. The unearned portion of subscriptions is shown under current liabilities. Prepaid visits are also treated as current liabilities.

Sales of goods and admissions comprise the amounts received and receivable for goods and services supplied to customers in the ordinary course of business. This revenue is recognised when the goods or services are provided to the customer.

Exchange revenue is defined as transactions in which one entity receives assets or services, or has liabilities extinguished, and directly gives approximately equal value (primarily in the form of cash, goods, services or use of assets) to another entity in exchange. Revenue streams defined as exchange are membership subscriptions, admissions, sales of goods, certain other grants (where there is an exchange obligation) and certain items of other revenue.

Non-exchange transactions arise where an entity receives value from another entity without giving approximately equal value in exchange. Revenue streams defined as non-exchange are the Wellington City Council grant as well as other grants and donations and items of other revenue that are not included under exchange transactions.

Interest income is accounted for as earned.

In the financial statements, there is no financial recognition of support given in the form of donated labour and materials.

iii. Cost of goods sold

Cost of goods sold comprises the purchase of stock items and other directly attributable costs relating to the Café, Retail, Functions and Education services.

iv. Property, plant and equipment and intangible assets

Property, plant and equipment and intangible assets are measured initially at cost. Cost includes expenditure that is directly attributable to the acquisition of the items. The cost of an item is recognised only when it is probable that future economic benefit or service potential associated with the item will flow to the entity.

Subsequent costs that meet the recognition criteria above are recognised in the carrying value of the item of the fixed asset or intangible asset. Such cost includes the cost of replacing part of the asset if the recognition criteria are met. When significant parts of the asset are required to be replaced at intervals, the entity recognises such parts as individual assets with specific useful lives and depreciates them accordingly. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the fixed asset as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in surplus or deficit as incurred.

Measurement subsequent to initial recognition:

Subsequent to initial recognition, Property, plant and equipment and intangible assets are measured using the cost model.

Statement of accounting policies

v. Depreciation and amortisation

Depreciation of Property, plant and equipment and amortisation of intangible assets is calculated on a straight-line basis so as to allocate the cost of the assets over their useful lives as follows:

Building/Infrastructure	5-100 years
Exhibitions	2-20 years
Leasehold improvements	10-25 years
Predator fence	25-50 years
Fixtures, Plant and Equipment	3-25 years
Vehicles	5-14 years
Other Assets	3-25 years
Computer Software	3 years

vi. Accounts and Sundry Receivables

Accounts receivable are stated at anticipated realisable value after providing against debt where collection is doubtful.

vii. Stock on Hand

Stock on hand comprise of retail, food and beverages. They are stated at the lower of cost and net realisable value. Cost is determined on a weighted average cost basis.

viii. Leased Assets

As Lessee:

Operating leases

Operating lease payments are recognised as an expense in the periods the amounts are payable.

Finance leases

A finance lease is a lease that transfers to the lessee substantially all the risks and rewards incidental to ownership of an asset, whether or not title is eventually transferred.

At the commencement of the lease term, finance leases where the Trust is the lessee are recognised as assets and liabilities in the statement of financial position at the lower of the fair value of the leased item or the present value of the minimum lease payments.

The finance charge is charged to the surplus or deficit over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability.

ix. Impairment

Property, plant and equipment and intangible assets held at cost that have a finite useful life are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable service amount. The recoverable service amount is the higher of an asset's fair value less costs to sell and value in use.

If an asset's carrying amount exceeds its recoverable service amount, the asset is regarded as impaired and the carrying amount is written-down to the recoverable amount. The total impairment loss is recognised in the surplus or deficit. The reversal of an impairment loss is recognised in the surplus or deficit.

x. Employee Entitlements

Employee entitlements to salaries and wages, annual leave and other benefits are recognised when they accrue to employees.

The liability for employee entitlements is carried at the present value of the estimated future cash outflows.

xi. Goods and Services Tax (GST)

The financial statements have been prepared so that all components are stated exclusive of GST with the exception of receivables and payables that include GST invoiced.

xii. Income Tax

The Trust being a charitable organisation is income tax exempt under the Income Tax Act 2007.

xiii. Statement of Cash Flows

The following are the definitions of the terms used in the statement of cash flows:

(a) Operating activities include all transactions and other events that are not investing or financing activities.

(b) Investing activities are those activities relating to acquisition, holding and disposal of property, plant and equipment and of investments.

(c) Financing activities are those activities that result in changes in the size and composition of the capital structure. This includes both equity and debt not falling within the definition of cash.

(d) Cash is considered to be cash on hand and current accounts in banks, net of bank overdrafts.

xiv. Changes in accounting policies

There have been no changes in accounting policies in the year.

2. Operating Revenue

	2018 \$	2017 \$
<i>Revenue from exchange transactions:</i>		
Sale of goods and services	3,625,056	3,196,040
Grant revenue	60,066	69,263
<i>Revenue from non-exchange transactions:</i>		
Grant revenue	980,000	895,477
Bequests	20,324	134,420
Gifts, Donations	467,392	137,595
Total Operating Revenue	5,152,838	4,432,795

3. Operating Expenditure

	2018 \$	2017 \$
Administration and Management	68,992	68,154
Personnel Costs	2,871,689	2,320,859
Fees to auditor		
- fees to PwC for audit	33,810	34,385
- fees to PwC for other services	-	-
Other Operating Expenditure	748,573	669,977
Total Operating Expenditure	3,723,064	3,093,375

4. Accounts Receivable

	2018 \$	2017 \$
<i>Total receivables comprises:</i>		
Receivables from the sale of goods and services (exchange transactions)	35,145	45,699
	35,145	45,699

5. Property, plant and equipment for the year ended 30 June 2018

	Trust Buildings	Exhibition Centre	Leasehold Improvements	Predator Fence	Fixtures, Plant and Equipment	Vehicles	Other Assets	Buildings - Work in Progress	Total
COST									
As at 1 July 2017	1,491,656	3,639,384	1,132,006	2,457,633	547,736	178,387	803,995	-	10,250,797
Additions at cost	-	-	-	-	66,212	-	3,313	195,555	265,080
Disposals	-	-	-	-	(19,281)	-	-	-	(19,281)
As at 30 June 2018	1,491,656	3,639,384	1,132,006	2,457,633	594,667	178,387	807,308	195,555	10,496,596
ACCUMULATED DEPRECIATION									
As at 1 July 2017	586,026	3,349,615	552,385	1,616,728	303,750	125,412	605,242	-	7,139,158
Depreciation charge	38,274	260,895	54,648	95,231	33,812	14,456	30,324	-	527,640
Disposals	-	-	-	-	(17,981)	-	-	-	(17,981)
As at 30 June 2018	624,300	3,610,510	607,033	1,711,959	319,581	139,868	635,566	-	7,648,817
NET BOOK VALUE	867,356	28,874	524,973	745,674	275,086	38,519	171,742	195,555	2,847,779

The Buildings - Work in progress relates to the Brierley Pavilion, consisting of \$110,555 development costs plus \$85,000 Building non-exchange donation.

The Trust was gifted the Brierley Pavilion by the Wellington City Council during the period. The Trust have recognised the building at fair value (\$85,000) and have classified this along with the costs of relocation, as Work in Progress at year end.

5. Property, plant and equipment for the year ended 30 June 2017

	Trust Buildings	Exhibition Centre	Leasehold Improvements	Predator Fence	Fixtures, Plant and Equipment	Vehicles	Other Assets	Buildings - Work in Progress	Total
COST									
As at 1 July 2016	3,489,397	3,631,443	1,132,006	2,457,633	555,165	167,948	777,915	-	12,211,507
Additions at cost	5,518	29,615	-	-	57,596	10,439	26,081	-	129,249
Disposals	(2,003,259)	(21,674)	-	-	(65,026)	-	-	-	(2,089,959)
As at 30 June 2017	1,491,656	3,639,384	1,132,006	2,457,633	547,735	178,387	803,996		10,250,797
ACCUMULATED DEPRECIATION									
As at 1 July 2016	1,453,868	3,107,775	497,737	1,521,497	302,818	111,913	566,960	-	7,562,569
Depreciation charge	42,777	261,043	54,648	95,231	32,299	13,499	38,282	-	537,778
Disposals	(910,619)	(19,203)	-	-	(31,367)	-	-	-	(961,189)
As at 30 June 2017	586,026	3,349,615	552,385	1,616,728	303,750	125,412	605,242		7,139,158
NET BOOK VALUE	905,630	289,769	579,621	840,905	243,985	52,975	198,754		3,111,639

The disposal of Trust Buildings relates to the Retaining Wall that was transferred to Wellington City Council as part of the sale of the Visitors Centre.

Additional information regarding the sale of the Visitors Centre, is disclosed in Note 8.

6. Intangible Assets for the year ended 30 June 2018

	Computer Software	Total
COST		
As at 1 July 2017	47,936	47,936
Additions at cost	-	-
Disposals	-	-
As at 30 June 2018	47,936	47,936
ACCUMULATED DEPRECIATION		
As at 1 July 2017	20,173	20,173
Amortisation	15,977	15,977
Disposals	-	-
As at 30 June 2018	36,150	36,150
NET BOOK VALUE	11,786	11,786

6. Intangible Assets for the year ended 30 June 2017

	Computer Software	Total
COST		
As at 1 July 2016	47,936	47,936
Additions at cost	-	-
Disposals	-	-
As at 30 June 2017	47,936	47,936
ACCUMULATED DEPRECIATION		
As at 1 July 2016	4,196	4,196
Amortisation	15,977	15,977
Disposals	-	-
As at 30 June 2017	20,173	20,173
NET BOOK VALUE	27,763	27,763

7. Community Trust Loan

The Trust received a loan of \$1,500,000 in 1999 from the Community Trust of Wellington to fund the construction of the predator fence with the Wellington City Council as a guarantor for this loan. Repayment commenced in 2005/6. Interest payments commenced in 2004/5. The interest for the current year was \$3,975 (2017: \$9,472) and the rate was 4.99% (2017: 4.34%). The Loan was fully repaid during the year.

8. Wellington City Council Loan

During the prior year, the sale of the Visitors Centre and associated assets was finalised to the Wellington City Council (WCC). The proceeds from the sale of the Visitors Centre were utilised as repayment of the WCC loan. Ownership of the assets was transferred to WCC in exchange for release from all obligations associated with the interest free limited recourse loan originally provided to the Trust by WCC to assist with the development of the Visitor Centre. The difference between the value of the Visitors Centre and associated assets and the amount of the loan was recorded as a loss on sale in the Statement of Comprehensive Revenue and Expense for the year ended 30 June 2017

As part of the sale transaction the Trust signed an agreement to lease the Visitors Centre back from the Council for an initial 10 year term with the option for the Trust to extend the lease in 10 year increments in perpetuity. Annual rental of the Visitors Centre is \$1 if demanded. The lease arrangement has been accounted for as a finance lease under PBE IPSAS 13, resulting in an immaterial asset and lease liability being recognised in the financial statements.

Karori Sanctuary Trust (Inc.)

9. Reconciliation of Cash Flow Statement

Reconciliation of net cashflow from operating activities with operating surplus

	2018 \$	2017 \$
Net Surplus/(Deficit) from Operations	174,099	(218,814)
Adjustments		
Depreciation and amortisation	543,617	553,755
Non-cash revenue	(85,000)	-
Loss/(Gain) on disposal of fixed assets	(1,136)	342,612
Interest Received	(48,279)	(31,901)
Interest Paid	3,975	9,472
Movements in Working Capital Items		
Decrease / (increase) in GST Receivable	(12,575)	9,120
Decrease / (increase) in Stock on Hand	1,207	458
Decrease/(Increase) in Receivables and Prepayments	(15,950)	25,345
(Decrease) / Increase in Income in Advance	(9,881)	(5,871)
(Decrease) / Increase in Accounts Payable from Operations	(37,963)	20,304
	(75,162)	49,356
Net Cash Flow from Operating Activities	512,114	704,480

10. Related Party Transactions

During the year, the following material related party transactions occurred.

	2018 \$	2017 \$
Related Party Transactions:		
Grants from Wellington City Council	980,000	875,000
Sales to Wellington City Council	14,043	-
Fee for payroll services provided by Wellington City Council	9,000	9,000
Rental expense paid to Wellington City Council	20,055	29,189

The Trust was also gifted a building by Wellington City Council during the period. Refer note 5 for further information.

	2018 \$	2017 \$
Key management personnel compensation:		
Leadership team remuneration	690,001	546,630
Full-time equivalent members	5	5
Board remuneration paid to Trustees	91,000	91,000

Key management personnel are defined as the Board of Trustees, the Chief Executive and the Strategic Management Team.

11. Lease Commitments

i. ZEALANDIA land and Trust offices

The Trust is a party to an agreement with the Wellington City Council and Wellington Regional Council for the transfer of ZEALANDIA land and its ultimate lease to the Karori Sanctuary Trust. The Current Deed of Lease is dated 8 January 2013. The Trust also leases its office building from the Wellington City Council.

ii. Photocopier and EFTPOS terminals

Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:

	2018 \$	2017 \$
Within one year	4,099	22,899
Later than one year but not later than five years	5,349	4,147
Later than five years	-	-
	9,488	27,046

12. Capital Commitments

As at 30 June 2018, there are no capital commitments (2017: none).

13. Contingent Liabilities

There are no contingent liabilities as at 30 June 2018 (2017: none).

14. Post balance date events

There are no post balance date events which affect these financial statements (2017: none).



Independent auditor's report

To the readers of Karori Sanctuary Trust (Inc.)'s financial statements and performance reporting for the year ended 30 June 2018.

The Auditor-General is the auditor of Karori Sanctuary Trust (Inc.) (the 'Trust'). The Auditor-General has appointed me, Chris Ussher, using the staff and resources of PricewaterhouseCoopers, to carry out the audit of the financial statements and performance reporting of the Trust on his behalf.

Opinion

We have audited:

- the financial statements of the Trust, that comprise the statement of financial position as at 30 June 2018, the statement of comprehensive revenue and expense, statement of changes in equity and statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information; and
- the performance reporting of the Trust, comprising the 2017/18 statement of intent targets.

In our opinion:

- the financial statements of the Trust
 - present fairly, in all material respects:
 - its financial position as at 30 June 2018; and
 - its financial performance and cash flows for the year then ended; and
 - comply with generally accepted accounting practice in New Zealand in accordance with the New Zealand Public Benefit Entity Reduced Disclosure Regime; and
- the performance reporting of the Trust presents fairly, in all material respects, the Trust's actual performance compared against the performance targets and other measures by which performance was judged in relation to the Trust's objectives for the year ended 30 June 2018.

Our audit was completed on 10 September 2018. This is the date at which our opinion is expressed.

The basis for our opinion is explained below. In addition, we outline the responsibilities of the Board of Trustees (the 'Trustees') and our responsibilities relating to the financial statements and the performance reporting, and explain our independence.

Basis for our opinion

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Responsibilities of the auditor section of our report.

We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Board of Trustees for the financial statements and the performance reporting

The Trustees are responsible on behalf of the Trust for preparing financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand. The Trustees are also responsible for preparing the performance reporting for the Trust.

The Trustees are responsible for such internal control as it determines is necessary to enable it to prepare financial statements and performance reporting that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the performance reporting, the Trustees are responsible on behalf of the Trust for assessing the Trust's ability to continue as a going concern. The Trustees are also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Trustees intend to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

The Trustees' responsibilities arise from the Local Government Act 2002.

Responsibilities of the auditor for the audit of the financial statements and the performance reporting

Our objectives are to obtain reasonable assurance about whether the financial statements and the performance reporting, as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error.



Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of readers, taken on the basis of these financial statements and the performance reporting.

For the budget information reported in the performance reporting, our procedures were limited to checking that the information agreed to the Trust's statement of intent.

We did not evaluate the security and controls over the electronic publication of the financial statements and the performance reporting.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risks of material misstatement of the financial statements and the performance reporting, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Trustees.
- We evaluate the appropriateness of the reported performance reporting within the Trust's framework for reporting its performance.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists we are required to draw attention in our auditor's report to the related disclosures in the financial statements and the performance reporting or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- We evaluate the overall presentation, structure

and content of the financial statements and the performance reporting, including the disclosures, and whether the financial statements and the performance reporting represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibilities arise from the Public Audit Act 2001.

Other Information

The Trustees are responsible for the other information. The other information does not include the financial statements and the performance reporting, and our auditor's report thereon.

Our opinion on the financial statements and the performance reporting does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon. At the time of our audit, there was no other information available to us.

In connection with our audit of the financial statements and the performance reporting, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the financial statements and the performance reporting or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact.

Independence

We are independent of the Trust in accordance with the independence requirements of the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and Ethical Standard 1 (Revised): Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board.

Other than the audit, we have no relationship with, or interests in, the Trust.

Chris Ussher
On behalf of the Auditor-General
Wellington, New Zealand

PricewaterhouseCoopers

Directory

Trustees:

Denise Church QSO, Chair

Phillip Meyer FAIM, Life FNZIM, CF Inst D, F Fin, Deputy Chair

Professor David Bibby CNZM, PhD, DSc

Steven Thompson

Russell Spratt

Pete Monk

Guardians:

Roy Sharp, Chair

Hannah Buchanan (until August 2017)

John Burnett

Jim Lynch QSM

Kevin Mason

Associate Professor Dr Nicola Nelson

Dr Peter Gilbert

Julia Bracegirdle (from October 2017)

Anaru Smiler (from December 2017)

Senior Management

Paul Atkins, Chief Executive

Chris Fitzgerald

Dr Danielle Shanahan

Matthew Valentine

Anastasia Turnbull (from September 2017)



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ZEALANDIA is a registered charity (CC21900)**

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TE MĀRA A TĀNE

Photograph: Aerial view of the ZEALANDIA. Photo credit: Rob Suisted.